

# **BANK OF SHANGHAI (HONG KONG) LIMITED**

**DIRECTORS' REPORT AND CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2017**

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**CONTENTS**

	Page(s)
Report of the directors	1
Independent auditor's report	4
Consolidated statement of profit or loss and other comprehensive income	7
Consolidated statement of financial position	8
Consolidated statement of changes in equity	10
Consolidated statement of cash flows	11
Notes to the consolidated financial statements	12
Corporate Governance Report	84

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**REPORT OF THE DIRECTORS**

The directors submit herewith their annual report together with the audited financial statements for the year ended 31 December 2017.

**Principal place of business**

Bank of Shanghai (Hong Kong) Limited (“the Company”) is a restricted licence bank incorporated and domiciled in Hong Kong and had its registered office and principal place of business at 34th Floor, Champion Tower, 3 Garden Road, Central, Hong Kong.

**Principal activities**

The principal activities of the Company are to provide financial services to corporations and individuals. The principal activities and other particulars of the Company’s subsidiaries are stated in Note 18 to the financial statements.

**Transfer to reserves**

The profit attributable to shareholders of HK\$221,410,000 (2016: HK\$125,496,000) has been transferred to reserves. Other movements in reserves are shown in the consolidated statement of changes in equity on page 10.

The directors do not recommend payment of a final dividend for the financial year ended 31 December 2017 (2016: Nil).

**Share capital**

Details of share capital of the Company are provided in Note 27(a) to the financial statements. There was no movement during the year.

**Charitable donations**

Charitable donations made by the Group during the financial year amounted to HK\$30,000 (2016: HK\$27,000).

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**REPORT OF THE DIRECTORS (CONTINUED)**

**Directors**

The directors of the Company during the year and up to the date of this report were:

Huang, Tao  
Jin, Yu  
Ma, Charles Chi Man  
Tsien, James Steed  
Cheng, Kwok Kin Paul (appointed on 29 June 2017)  
Fong, Wo Felix (appointed on 29 June 2017)  
Zhang, Xuhong (appointed on 12 February 2018)  
Zhang, Weiguo (resigned on 19 December 2017)

**Directors of subsidiaries**

The names of directors who had served on the board of the Company's subsidiaries during the year and up to the date of this report were as follows:

Cai, Wei Song (appointed on 2 March 2017)  
Chan, Ho Sun Sunny  
Chen, Che  
Chen, Tao (appointed on 22 December 2017)  
Du Jian  
Han, Chia Lin  
Huang, Tao  
Li, Li  
Li, Yong  
Ma, Charles Chi Man  
Ma, Yijia (appointed on 25 January 2018)  
Wu, Jun  
Zhang, Xuhong

There being no provision in the Company's articles of association in connection with the retirement of directors, all existing directors continue in office for the following year.

At no time during the year was the Company, or any of its holding companies, subsidiaries or fellow subsidiaries a party to any arrangement to enable the directors of the Company to acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate.

**Directors' interests in transactions, arrangements or contracts**

No transaction, arrangement or contract of significance to which the Company, or any of its holding companies, subsidiaries or fellow subsidiaries was a party, and in which a director of the Company or an entity connected with a director had a material interest, subsisted at the end of the year or at any time during the year.

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**REPORT OF THE DIRECTORS (CONTINUED)**

**Management contracts**

No contracts concerning the management and administration of the whole or any substantial part of any business of the Company were entered into or subsisting during the year.

**Indemnity of directors**

A permitted indemnity provision (as defined in section 469 of the Hong Kong Companies Ordinance) for the benefit of the directors of the Company is currently in force and was in force throughout this year.

**Auditors**

KPMG retire and, being eligible, offer themselves for re-appointment. A resolution for the re-appointment of KPMG as auditors of the Company is to be proposed at the forthcoming Annual General Meeting.

By order of the board

**Zhang, Xuhong**  
Director  
Hong Kong, 27 April 2018



**INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF  
BANK OF SHANGHAI (HONG KONG) LIMITED  
(INCORPORATED IN HONG KONG WITH LIMITED LIABILITY)**

**Report on the audit of the consolidated financial statements**

*Opinion*

We have audited the consolidated financial statements of Bank of Shanghai (Hong Kong) Limited and its subsidiaries ("the Group") set out on pages 7 to 83, which comprise the consolidated statement of financial position as at 31 December 2017, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2017 and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the Hong Kong Companies Ordinance.

*Basis for opinion*

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSA") issued by the HKICPA. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report. We are independent of the Group in accordance with the HKICPA's *Code of Ethics for Professional Accountants* ("the Code") and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

*Information other than the consolidated financial statements and auditor's report thereon*

The directors are responsible for the other information. The other information comprises all the information included in the annual report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



**INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF  
BANK OF SHANGHAI (HONG KONG) LIMITED (CONTINUED)  
(INCORPORATED IN HONG KONG WITH LIMITED LIABILITY)**

**Report on the audit of the consolidated financial statements (continued)**

*Responsibilities of the directors for the consolidated financial statements*

The directors are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the Hong Kong Companies Ordinance and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

*Auditor's responsibilities for the audit of the consolidated financial statements*

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. This report is made solely to you, as a body, in accordance with section 405 of the Hong Kong Companies Ordinance, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with HKSAAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.



**INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF  
BANK OF SHANGHAI (HONG KONG) LIMITED (CONTINUED)  
(INCORPORATED IN HONG KONG WITH LIMITED LIABILITY)**

**Report on the audit of the consolidated financial statements (continued)**

*Auditor's responsibilities for the audit of the consolidated financial statements (continued)*

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

**KPMG**

Certified Public Accountants

8th Floor, Prince's Building  
10 Chater Road  
Central, Hong Kong  
27 April 2018



**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2017**

**CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME**  
**FOR THE YEAR ENDED 31 DECEMBER 2017**  
**(EXPRESSED IN HONG KONG DOLLARS)**

	Note	2017 \$'000	2016 \$'000
Interest income	6	794,396	504,533
Interest expense	6	(390,210)	(201,689)
<b>Net interest income</b>		<u>404,186</u>	<u>302,844</u>
Fee and commission income	7	148,436	63,224
Fee and commission expense	7	(1,148)	(966)
<b>Net fee and commission income</b>		<u>147,288</u>	<u>62,258</u>
Net trading income	8	119,436	(54,435)
Other operating income		474	11
<b>Total operating income</b>		<u>671,384</u>	<u>310,678</u>
Operating expenses	9	(204,219)	(142,056)
<b>Operating profit before impairment losses</b>		<u>467,165</u>	<u>168,622</u>
Impairment losses	10	(224,811)	(14,557)
Net profit on sale of available-for-sale financial assets	13(b)	16,709	816
<b>Profit before taxation</b>		<u>259,063</u>	<u>154,881</u>
Taxation	12(a)	(37,653)	(29,385)
<b>Profit for the year</b>		<u>221,410</u>	<u>125,496</u>
<b>Other comprehensive income for the year, net of tax</b>	13		
<i>Item that may be reclassified subsequently to profit or loss</i>			
Foreign currency translation differences for Mainland China subsidiaries		3,372	—
Net movement in available-for-sale fair value reserve	13(b)	19,896	(25,508)
<b>Total comprehensive income for the year</b>		<u><u>244,678</u></u>	<u><u>99,988</u></u>

The notes on pages 12 to 83 form part of these financial statements.

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2017**

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**  
**AS AT 31 DECEMBER 2017**  
**(EXPRESSED IN HONG KONG DOLLARS)**

	Note	2017 \$'000	2016 \$'000
<b>Assets</b>			
Cash and balances with banks and central bank	14	424,887	168,859
Placements with banks	15	7,065,494	6,688,686
Trading securities		51,230	–
Derivative financial assets	29(b)	19,535	2,863
Loans and advances to customers	16(a)	15,062,895	12,776,048
Investment securities	17	2,914,030	1,215,629
Investment in associate	19	1,199	–
Property and equipments	20	20,169	24,891
Intangible assets	21	6,139	6,276
Current tax recoverable	24(a)	1,128	–
Deferred tax assets	24(b)	8,030	13,055
Other assets	22	202,324	161,384
<b>TOTAL ASSETS</b>		<b>25,777,060</b>	<b>21,057,691</b>
<b>Liabilities</b>			
Deposits from customers	23	13,628,287	10,199,152
Deposits from banks		4,424,141	4,544,487
Derivative financial liabilities	29(b)	19,294	52,887
Certificates of deposit and other debt securities issued	25	3,028,315	1,935,066
Current tax payable	24(a)	7,955	13,989
Deferred tax liabilities	24(b)	437	206
Other liabilities	26	214,262	102,213
<b>TOTAL LIABILITIES</b>		<b>21,322,691</b>	<b>16,848,000</b>

**BANK OF SHANGHAI (HONG KONG) LIMITED  
CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2017**

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION (CONTINUED)  
AS AT 31 DECEMBER 2017  
(EXPRESSED IN HONG KONG DOLLARS)**

	Note	2017 \$'000	2016 \$'000
<b>Capital and reserves</b>			
Share capital	27(a)	4,000,000	4,000,000
Retained profits		350,080	149,506
Other reserves		104,289	60,185
<b>TOTAL EQUITY</b>		<u>4,454,369</u>	<u>4,209,691</u>
<b>TOTAL EQUITY AND LIABILITIES</b>		<u>25,777,060</u>	<u>21,057,691</u>

Approved and authorised for issue by the board of directors on 27 April 2018

	)	
	)	
	)	
Zhang, Xuhong	)	
	)	Directors
	)	
	)	
Ma, Charles Chi Man	)	
	)	

The notes on pages 12 to 83 form part of these financial statements.

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**  
**FOR THE YEAR ENDED 31 DECEMBER 2017**  
**(EXPRESSED IN HONG KONG DOLLARS)**

	Note	Share capital \$'000	Retained profits \$'000	Available-for-sale fair value reserve/ (deficit) \$'000	Regulatory reserve \$'000	Exchange reserve \$'000	Total \$'000
<b>Balance at 1 January 2016</b>		2,000,000	57,546	(1,864)	54,021	–	2,109,703
<b>Changes in equity for 2016:</b>							
Profit for the year		–	125,496	–	–	–	125,496
Other comprehensive income	13(a)	–	–	(25,508)	–	–	(25,508)
Total comprehensive income		–	125,496	(25,508)	–	–	99,988
Issuance of new ordinary shares	27(a)	2,000,000	–	–	–	–	2,000,000
Transfer to regulatory reserve		–	(33,536)	–	33,536	–	–
<b>Balance at 31 December 2016 and 1 January 2017</b>		4,000,000	149,506	(27,372)	87,557	–	4,209,691
<b>Changes in equity for 2017:</b>							
Profit for the year		–	221,410	–	–	–	221,410
Other comprehensive income	13(a)	–	–	19,896	–	3,372	23,268
Total comprehensive income		–	221,410	19,896	–	3,372	244,678
Transfer to regulatory reserve		–	(20,836)	–	20,836	–	–
<b>Balance at 31 December 2017</b>		4,000,000	350,080	(7,476)	108,393	3,372	4,454,369

The notes on pages 12 to 83 form part of these financial statements.

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**CONSOLIDATED STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED 31 DECEMBER 2017**  
**(EXPRESSED IN HONG KONG DOLLARS)**

	Note	2017 \$'000	2016 \$'000
<b>Net cash inflow/(outflow) from operating activities</b>	32(a)	399,727	(17,357)
<b>Investing activities</b>			
Proceeds from sales and redemption of investment securities		4,624,689	1,944,208
Purchases of property and equipments and intangible assets		(5,871)	(14,312)
Purchase of investment securities		(6,254,793)	(2,978,947)
Purchase of investment in associate		(1,199)	–
Interest received from investment securities		46,783	10,561
<b>Net cash outflow from investing activities</b>		(1,590,391)	(1,038,490)
<b>Financing activity</b>			
Proceeds from the issuance of new ordinary shares	27(a)	–	2,000,000
Proceeds from the issuance of other debt securities	32(d)	781,540	–
<b>Net cash inflow from financing activity</b>		781,540	2,000,000
<b>(Decrease)/increase in cash and cash equivalents</b>		(409,124)	944,153
<b>Cash and cash equivalents at 1 January</b>		6,231,465	5,287,312
<b>Cash and cash equivalents at 31 December</b>	32(b)	5,822,341	6,231,465

The notes on pages 12 to 83 form part of these financial statements.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**1 GENERAL INFORMATION AND SIGNIFICANT ACCOUNTING POLICIES**

**(a) General information**

The principal activities of the Group are to provide financial services to corporations and individuals.

The Company is a restricted licence bank incorporated and domiciled in Hong Kong and had its registered office and principal place of business at 34th Floor, Champion Tower, 3 Garden Road, Central, Hong Kong.

Principal activities and other particulars of the Company's subsidiaries are set out in Note 18.

For regulatory reporting purposes, the Company is required to compute its capital adequacy ratios and leverage ratio on unconsolidated basis that is different from the basis of consolidation for accounting purposes. The basis is set out in the Note 3(a) to the Regulatory Disclosure Statements. The disclosures of capital adequacy ratios, leverage ratio and liquidity ratio as required by Banking (Disclosure) Rules are available in the section of Regulatory Disclosures on our website <http://www.bosc-hk.com/en/Channel/xinxi.html>

**(b) Statement of compliance**

These financial statements have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards ("HKFRSs") with collective term includes all applicable individual Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("HKASs") and Interpretations issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance.

The HKICPA has issued certain new and revised HKFRSs that are first effective or available for early adoption for the current accounting period. Note 2 provides information on any changes in accounting policies resulting from initial application of these developments to the extent that they are relevant to the Group for the current and prior accounting periods reflected in these financial statements.

**(c) Basis of preparation**

The consolidated financial statements for the year ended 31 December 2017 comprise the Company and its subsidiaries (together the "Group").

The measurement basis used in the preparation of the financial statements is the historical cost basis except that financial instruments classified as trading, designated at fair value through profit or loss, or available-for-sale are stated at their fair value as explained in the accounting policies set out in Note 1(f).

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**1 GENERAL INFORMATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**(c) Basis of preparation (continued)**

The preparation of financial statements in conformity with HKFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by management in the application of HKFRSs that have significant effect in the financial statements and major sources of estimation uncertainty are discussed in Note 3.

**(d) Subsidiaries**

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. When assessing whether the Group has power, only substantive rights (held by the Group and other parties) are considered.

An investment in a subsidiary is consolidated into the consolidated financial statements from the date that control commences until the date that control ceases.

Intra-group balances, transactions and cash flows and any unrealised profits arising from intra-group transactions are eliminated in full in preparing the consolidated financial statements. Unrealised losses resulting from intra-group transactions are eliminated in the same way as unrealised gains but only to the extent that there is no evidence of impairment.

In the Company's statement of financial position, an investment in a subsidiary is stated at cost less impairment losses (see Note 1(k)), unless the investment is classified as held for sale (or included in a disposal group that is classified as held for sale).

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**1 GENERAL INFORMATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**(e) Associates**

An associate is an entity in which the Group or Company has significant influence, but not control, over its management, including participation in the financial and operating policy decisions.

An investment in an associate is accounted for in the consolidated financial statements under the equity method, unless it is classified as held for sale (or included in a disposal group that is classified as held for sale). Under the equity method, the investment is initially recorded at cost, adjusted for any excess of the Group's share of the acquisition-date fair values of the investee's identifiable net assets over the cost of the investment (if any). Thereafter, the investment is adjusted for the post acquisition change in the Group's share of the investee's net assets and any impairment loss relating to the investment (see Notes 1(k)). Any acquisition-date fair value excess over cost, the Group's share of the post-acquisition, post-tax results of the investees, any impairment losses for the year and the Group's share of the post-acquisition post-tax items of the investees' other comprehensive income are recognised in the consolidated statement of profit or loss and other comprehensive income.

When the Group's share of losses exceeds its interest in the associate, the Group's interest is reduced to nil and recognition of further losses is discontinued except to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the investee. For this purpose, the Group's interest is the carrying amount of the investment under the equity method together with the Group's long-term interests that in substance form part of the Group's net investment in the associate.

Unrealised profits and losses resulting from transactions between the Group and its associates are eliminated to the extent of the Group's interest in the investee, except where unrealised losses provide evidence of an impairment of the asset transferred, in which case they are recognised immediately in profit or loss.

When the Group ceases to have significant influence over an associate, it is accounted for as a disposal of the entire interest in that investee, with a resulting gain or loss being recognised in profit or loss. Any interest retained in that former investee at the date when significant influence is lost is recognised at fair value and this amount is regarded as the fair value on initial recognition of a financial asset.

**(f) Financial instruments**

**(i) Initial recognition**

The Group classifies its financial instruments into different categories at inception, depending on the purpose for which the assets were acquired or the liabilities were incurred. The categories are: fair value through profit or loss, loans and receivables, held-to-maturity investments, available-for-sale financial assets and other financial liabilities.



**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**1 GENERAL INFORMATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**(f) Financial instruments (continued)**

**(i) Initial recognition (continued)**

Financial instruments are measured initially at fair value, which normally will be equal to the transaction price plus, in case of a financial asset or financial liability not held at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset or issue of the financial liability. Transaction costs on financial assets and financial liabilities at fair value through profit or loss are expensed immediately.

The Group recognises financial assets and financial liabilities on the date it becomes a party to the contractual provisions of the instrument. A regular way purchase or sale of financial assets and financial liabilities is recognised using trade date accounting. From these dates, any gains and losses arising from changes in fair value of the financial assets or financial liabilities at fair value through profit or loss and available-for-sale financial assets are recorded.

**(ii) Classification**

*Fair value through profit or loss*

This category comprises financial assets and financial liabilities held for trading. Trading financial instruments are financial assets or financial liabilities which are acquired or incurred principally for the purpose of trading, or are part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. Derivatives that do not qualify for hedge accounting are accounted for as trading instruments.

Financial assets and financial liabilities under this category are carried at fair value. Changes in the fair value are included in profit or loss in the period in which they arise. Upon disposal or repurchase, the difference between the net sale proceeds or the net payment and the carrying value is included in profit or loss.

*Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than (a) those that the Group intends to sell immediately or in the near term, which will be classified as held for trading; (b) those that the Group, upon initial recognition, designates as at fair value through profit or loss or as available-for-sale; or (c) those where the Group may not recover substantially all of its initial investment, other than because of credit deterioration, which will be classified as available-for-sale. Loans and receivables mainly comprise loans and advances to customers and placements with banks.

Loans and receivables are carried at amortised cost using the effective interest method, less impairment losses, if any (see Note 1(k)).

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**1 GENERAL INFORMATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**(f) Financial instruments (continued)**

(ii) Classification (continued)

*Held-to-maturity investments*

Held-to-maturity investment are non-derivative financial assets with fixed or determinable payments and fixed maturity for which the Group has the positive intention and ability to hold to maturity, other than (a) those that the Group, upon initial recognition, designates as at fair value through profit or loss or as available-for-sale; and (b) those that meet the definition of loans and receivables.

Held-to-maturity investments are carried at amortised cost using effective interest method less impairment loss, if any (see Note 1(k)).

If, as a result of a change in intention or ability, it is no longer appropriate to classify an investment as held-to-maturity, it shall be reclassified as available-for-sale and remeasured at fair value.

*Available-for-sale financial assets*

Available-for-sale financial assets are non-derivative financial assets that are designated as available-for-sale or are not classified in any of the three categories. They include financial assets intended to be held for an indefinite period of time, but which may be sold in response to needs for liquidity or changes in the market environment.

Available-for-sale financial assets are carried at fair value. Unrealised gains and losses arising from changes in the fair value are recognised in other comprehensive income and accumulated separately in equity, except for impairment losses and foreign exchange gains and losses on monetary items such as debt securities which are recognised directly in profit or loss.

Investments in equity securities that do not have a quoted market price in an active market and which fair value cannot be measured reliably, and derivatives that are linked to and must be settled by delivery of such unquoted equity securities are carried at cost less impairment losses, if any (see Note 1(k)).

When the available-for-sale financial assets are sold, gains or losses on disposal include the difference between the net sale proceeds and the carrying value, and the accumulated fair value adjustments which are previously recognised in other comprehensive income shall be reclassified from equity to profit or loss.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**1 GENERAL INFORMATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**(f) Financial instruments (continued)**

(ii) Classification (continued)

*Other financial liabilities*

Financial liabilities, other than trading liabilities, are measured at amortised cost using the effective interest method.

(iii) Fair value measurement principles

The fair value of financial instruments is based on their quoted market prices at the reporting date without any deduction for estimated future selling costs. Financial assets are priced at current bid prices, while financial liabilities are priced at current offer prices.

If there is no publicly available latest traded price nor a quoted market price on a recognised stock exchange or a price from a broker/dealer for non-exchange-traded financial instruments, or if the market for it is not active, the fair value of the instrument is estimated using valuation techniques that provide a reliable estimate of prices which could be obtained in actual market transactions.

Where discounted cash flow techniques are used, estimated future cash flows are based on management's best estimates and the discount rate used is a market rate at the reporting date applicable for an instrument with similar terms and conditions. Where other pricing models are used, inputs are based on market data at the reporting date.

(iv) Derecognition

A financial asset is derecognised when the contractual rights to receive the cash flows from the financial asset expire, or where the financial asset together with substantially all the risks and rewards of ownership have been transferred.

A financial liability is derecognised when the obligation specified in the contract is discharged, cancelled or expires.

(v) Offsetting

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position where there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**1 GENERAL INFORMATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**(f) Financial instruments (continued)**

(vi) Embedded derivatives

An embedded derivative is a component of a hybrid (combined) instrument that includes both the derivative and a host contract with the effect that some of the cash flows of the combined instrument vary in a way similar to a stand-alone derivative. The embedded derivatives are separated from the host contract and accounted for as a derivative when (a) the economic characteristics and risks of the embedded derivative are not closely related to the host contract; and (b) the hybrid (combined) instrument is not measured at fair value with changes in fair value recognised in profit or loss.

When the embedded derivative is separated, the host contract is accounted for in accordance with Note 1(f)(ii) above.

**(g) Property and equipments**

Property and equipments are stated in the statement of financial position at cost less accumulated depreciation and impairment losses (see Note 1(k)).

Gains or losses arising from the retirement or disposal of an item of property and equipments are determined as the difference between the net disposal proceeds and the carrying amount of the item and are recognised in profit or loss on the date of retirement or disposal.

Depreciation is calculated to write off the cost or valuation of items of property and equipments, less their estimated residual value, if any, using the straight-line method over the estimated useful lives as follows:

– Leasehold improvements	Shorter of the lease term or their estimated useful lives to the Group, being no more than 50 years after the date of completion
– Furniture, computer and other equipments	2 – 5 years
– Motor vehicles	4 years

Where parts of an item of property and equipments have different useful lives, the cost of the item is allocated on a reasonable basis between the parts and each part is depreciated separately. Both the useful life of an asset and its residual value, if any, are reviewed annually.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**1 GENERAL INFORMATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**(h) Intangible assets**

Intangible assets included software and club membership. Intangible assets are stated in the statement of financial position at cost less accumulated amortisation and impairment losses (see Note 1(k)).

Amortisation of intangible assets with finite useful lives is charged to the consolidated statement of profit or loss and other comprehensive income on a straight-line basis over the assets' estimated useful lives. The following intangible assets with finite useful lives are amortised from the date they are available for use and their estimated useful lives are as follow:

– Software	1 – 5 years
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Both the period and method of amortisation are reviewed annually.

Intangible assets are not amortised while their useful lives are assessed to be indefinite. Any conclusion that the useful life of an intangible asset is indefinite is reviewed annually to determine whether events and circumstances continue to support the indefinite useful life assessment for that asset. If they do not, the change in the useful life assessment from indefinite to definite is accounted for prospectively from the date of change and in accordance with the policy for amortisation of intangible assets with finite lives as set out above.

**(i) Leases and hire purchase contracts**

An arrangement, comprising a transaction or a series of transactions, is or contains a lease if the Group determines that the arrangement conveys a right to use a specific asset or assets for an agreed period of time in return for a payment or a series of payments. Such a determination is made based on an evaluation of the substance of the arrangement and is regardless of whether the arrangement takes the legal form of a lease.

**(i) Classification**

Leases which transfer substantially all the risks and rewards of ownership to the lessee are classified as finance leases. Leases which do not transfer substantially all the risks and rewards of ownership to the lessee are classified as operating leases.

**(ii) Finance leases**

Where the Group is a lessor under finance leases, an amount representing the net investment in the lease is included in the statement of financial position as "Loans and advances to customers". Hire purchase contracts having the characteristics of finance leases are accounted for in the same manner as finance leases. Impairment losses are accounted for in accordance with the accounting policy as set out in Note 1(k).

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**1 GENERAL INFORMATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**(i) Leases and hire purchase contracts (continued)**

**(ii) Finance leases (continued)**

Where the Group acquires the use of assets under finance leases, the amounts representing the fair value of the leased assets, or, if lower, the present values of the minimum lease payments of such assets, are included in fixed assets and the corresponding liabilities, net of finance charges, are recorded as obligations under finance leases. Depreciation is provided at rates which write off the cost or valuation of the assets over the term of the relevant leases or, where it is likely the Group will obtain ownership of the asset, the life of the asset, as set out in Note 1(g). Impairment losses are accounted for in accordance with the accounting policy as set out in Note 1(k). Finance charges implicit in the lease payments are charged to profit or loss over the period of the leases so as to produce an approximately constant periodic rate of charge on the remaining balance of the obligations for each accounting period. Contingent rentals are written off as an expense of the accounting period in which they are incurred.

**(iii) Operating leases**

Where the Group has the use of assets held under operating leases, payments made under the leases are charged to profit or loss in equal instalments over the accounting periods covered by the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased asset. Lease incentives received are recognised in profit or loss as an integral part of the aggregate net lease payments made. Contingent rentals are charged to profit or loss in the accounting period in which they are incurred.

The cost of acquiring land held under an operating lease is amortised on a straight-line basis over the period of the lease term.

**(j) Repossessed assets**

In the recovery of impaired loans and advances, the Group may take possession of assets held as collaterals through court proceedings or voluntary delivery of possession by the borrowers. Where it is intended to achieve an orderly realisation of the impaired assets and the Group is no longer seeking repayment from the borrowers, repossessed assets are reported in "Other assets". The Group does not hold the repossessed assets for its own use.

Repossessed assets are recorded at the lower of the amount of the related loans and advances and fair value less costs to sell at the date of repossession, and the related loans and advances together with the related impairment allowances are derecognised from the consolidated statement of financial position. They are not depreciated or amortised.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**1 GENERAL INFORMATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**(k) Impairment of assets**

**(i) Financial assets**

The carrying amount of the Group's assets is reviewed at each reporting date to determine whether there is objective evidence of impairment. Objective evidence that financial assets are impaired includes observable data that comes to the attention of the Group about one or more of the following loss events which has an impact on the future cash flows on the assets that can be estimated reliably:

- significant financial difficulty of the debtor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- it becoming probable that the debtor will enter bankruptcy or other financial reorganisation;
- significant changes in the technological, market, economic or legal environment that have an adverse effect on the debtor; and
- a significant or prolonged decline in the fair value of an investment in an equity instrument below its cost.

If any such evidence exists, the carrying amount is reduced to the estimated recoverable amount by means of a charge to profit or loss.

Impairment losses are written off against the corresponding assets directly, except for impairment losses recognised in respect of loans and receivables which are measured at amortised cost, whose recovery is considered doubtful but not remote. In this case, the impairment losses are recorded using an allowance account. When the Group is satisfied that recovery is remote, the amount considered irrecoverable is written off against loans and receivables directly and any amounts held in the allowance account relating to that borrower are reversed. Subsequent recoveries of amounts previously charged to the allowance account are reversed against the allowance account. Other changes in the allowance account and subsequent recoveries of amounts previously written off are recognised in profit or loss.

*Loans and receivables*

Impairment losses on loans and receivables are measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition of these assets). Receivables with a short duration are not discounted if the effect of discounting is immaterial.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**1 GENERAL INFORMATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**(k) Impairment of assets (continued)**

(i) Financial assets (continued)

*Loans and receivables (continued)*

The total allowance for credit losses consists of two components: individually assessed impairment allowances and collectively assessed impairment allowances.

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

The individually assessed impairment allowance is based upon management's best estimate of the present value of the cash flows which are expected to be received discounted at the original effective interest rate. In estimating these cash flows, management makes judgements about the borrower's financial situation and the net realisable value of any underlying collaterals or guarantees in favour of the Group. Each impaired asset is assessed on its own merits.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics. Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the Group and historical loss experience for assets with credit risk characteristics similar to those of the Group. Historical loss experience is adjusted on the basis of current observable data on economic and credit environment to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently.

Any subsequent changes to the amounts and timing of the expected future cash flows compared to the prior estimates that can be linked objectively to an event occurring after the write-down, will result in a change in the impairment allowances on loans and receivables and be charged or credited to profit or loss. A reversal of impairment losses is limited to the loans and receivables' carrying amount that would have been determined had no impairment loss been recognised in prior years.

When there is no reasonable prospect of recovery, the loan and the related interest receivables are written off.

Loans and receivables with renegotiated terms are loans that have been restructured due to deterioration in the borrower's financial position and where the Group has made concessions that it would not otherwise consider. Renegotiated loans and receivables are subject to ongoing monitoring to determine whether they remain impaired or past due.



**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**1 GENERAL INFORMATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**(k) Impairment of assets (continued)**

(i) Financial assets (continued)

*Available-for-sale financial assets*

When there is objective evidence that an available-for-sale financial asset is impaired, the cumulative loss that had been recognised in the fair value reserve is reclassified to profit or loss. The amount of the cumulative loss that is recognised in profit or loss is the difference between the acquisition cost (net of any principal repayment and amortisation) and current fair value, less any impairment loss on that asset previously recognised in profit or loss.

For unquoted available-for-sale equity securities that are carried at cost, the impairment loss is measured as the difference between the carrying amount of the equity securities and the estimated future cash flows, discounted at the current market rate of return for a similar financial asset where the effect of discounting is material.

Impairment losses recognised in profit or loss in respect of available-for-sale equity securities are not reversed through profit or loss. Any subsequent increase in the fair value of such assets is recognised in other comprehensive income.

Impairment losses in respect of available-for-sale debt securities are reversed if the subsequent increase in fair value can be objectively related to an event occurring after the impairment loss was recognised. Reversals of impairment losses in such circumstances are recognised in profit or loss.

(ii) Non-financial assets

Internal and external sources of information are reviewed at each reporting date to identify indications that the property and equipments and intangible assets may be impaired or an impairment loss previously recognised no longer exists or may have decreased.

If any such indication exists, the asset's recoverable amount is estimated. In addition, for intangible assets that are not yet available for use and intangible assets that have indefinite useful lives, the recoverable amount is estimated annually whether or not there is any indication of impairment.

– Calculation of recoverable amount

The recoverable amount of an asset is the greater of its fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of time value of money and the risks specific to the asset. Where an asset does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the smallest group of assets that generates cash inflows independently (i.e. a cash-generating unit).

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**1 GENERAL INFORMATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**(k) Impairment of assets (continued)**

(ii) Non-financial assets (continued)

– Recognition of impairment losses

An impairment loss is recognised in profit or loss if the carrying amount of an asset, or the cash-generating unit to which it belongs, exceeds its recoverable amount. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the cash-generating unit (or group of units) and then, to reduce the carrying amount of the other assets in the unit (or group of units) on a pro-rata basis, except that the carrying value of an asset will not be reduced below its individual fair value less costs to sell, if measurable, or value in use, if determinable.

– Reversals of impairment losses

An impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount.

A reversal of impairment losses is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior years. Reversals of impairment losses are credited to profit or loss in the year in which the reversals are recognised.

**(l) Cash and cash equivalents**

Cash and cash equivalents comprise cash and balances with banks and central bank, and short-term, highly liquid inter-bank placements and investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, having been within three months of maturity at acquisition.

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise balances with less than three months' maturity from the date of acquisition, including cash and balances with banks and central bank and placements with banks.

**(m) Employee benefits**

Salaries, annual bonuses, paid annual leave, contributions to defined contribution retirement plans and the cost of non-monetary benefits are accrued in the year in which the associated services are rendered by employees of the Group. Where payment or settlement is deferred and the effect would be material, these amounts are stated at their present values.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**1 GENERAL INFORMATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**(n) Income tax**

Income tax for the year comprises current tax and movements in deferred tax assets and liabilities. Current tax and movements in deferred tax assets and liabilities are recognised in profit or loss except to the extent that they relate to items recognised in other comprehensive income or directly in equity, in which case the relevant amounts of tax are recognised in other comprehensive income or directly in equity, respectively.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax assets and liabilities arise from deductible and taxable temporary differences respectively, being the differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax bases. Deferred tax assets also arise from unused tax losses and unused tax credits.

Apart from certain limited exceptions, all deferred tax liabilities, and all deferred tax assets to the extent that it is probable that future taxable profits will be available against which the asset can be utilised, are recognised. Future taxable profits that may support the recognition of deferred tax assets arising from deductible temporary differences include those that will arise from the reversal of existing taxable temporary differences, provided those differences relate to the same taxation authority and the same taxable entity, and are expected to reverse either in the same period as the expected reversal of the deductible temporary difference or in periods into which a tax loss arising from the deferred tax asset can be carried back or forward. The same criteria are adopted when determining whether existing taxable temporary differences support the recognition of deferred tax assets arising from unused tax losses and credits, that is, those differences are taken into account if they relate to the same taxation authority and the same taxable entity, and are expected to reverse in a period, or periods, in which the tax loss or credit can be utilised.

The carrying amount of a deferred tax asset is reviewed at the end of each reporting period and is reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow the related tax benefit to be utilised. Any such reduction is reversed to the extent that it becomes probable that sufficient taxable profits will be available.

Current tax balances and deferred tax balances, and movements therein are presented separately from each other and are not offset. Current tax assets are offset against current tax liabilities, and deferred tax assets against deferred tax liabilities if the Group or the Company has the legally enforceable right to set off current tax assets against current tax liabilities and the following additional conditions are met:

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**1 GENERAL INFORMATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**(n) Income tax (continued)**

- in the case of current tax assets and liabilities, the Group or the Company intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously; or
- in the case of deferred tax assets and liabilities, if they relate to income taxes levied by the same taxation authority on either:
  - the same taxable entity; or
  - different taxable entities, which, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered, intend to realise the current tax assets and settle the current tax liabilities on a net basis or realise and settle simultaneously.

**(o) Financial guarantees issued, provisions and contingent liabilities**

**(i) Financial guarantees issued**

Financial guarantees are contracts that require the issuer (i.e. the guarantor) to make specified payments to reimburse the beneficiary of the guarantee (the holder) for a loss the holder incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

Where the Group issues a financial guarantee to customers, the fair value of the guarantee (being the guarantee fees received) is initially recognised as deferred income within other liabilities.

The deferred income is amortised in profit or loss over the term of the guarantee as income from financial guarantees issued. In addition, provisions are recognised in accordance with Note 1(o)(ii) if and when (i) it becomes probable that the holder of the guarantee will call upon the Group under the guarantee, and (ii) the amount of that claim on the Group is expected to exceed the amount currently carried in other liabilities in respect of that guarantee, i.e. the amount initially recognised, less accumulated amortisation.

**(ii) Other provisions and contingent liabilities**

Provisions are recognised for liabilities of uncertain timing or amount when the Group or the Company has a legal or constructive obligation arising as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Where the time value of money is material, provisions are stated at the present value of the expenditure expected to settle the obligation.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**1 GENERAL INFORMATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**(o) Financial guarantees issued, provisions and contingent liabilities (continued)**

(ii) Other provisions and contingent liabilities (continued)

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

**(p) Revenue recognition**

Revenue is measured at the fair value of the consideration received or receivable. Provided it is probable that economic benefits will flow to the Group and the revenue and costs, if applicable, can be measured reliably, revenue is recognised in profit or loss as follows:

(i) Interest income

Interest income for all interest-bearing financial instruments is recognised in the profit or loss on a time proportion basis using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating the interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset. When calculating the effective interest rate, the Group estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment, call and similar options) but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

For impaired loans, the accrual of interest income based on the original terms of the loan is discontinued, but any increase in the present value of impaired loans due to the passage of time is reported as interest income.

(ii) Fee and commission income

Fee and commission income is recognised in profit or loss when the corresponding service is provided, except where the fee is charged to cover the costs of a continuing service to, or risk borne for, the customer, or is interest in nature. In these cases, the fee is recognised as income in the accounting period in which the costs or risk is incurred and is accounted for as interest income.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**1 GENERAL INFORMATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**(p) Revenue recognition (continued)**

(ii) Fee and commission income (continued)

Origination or commitment fees received/paid by the Group which result in the creation or acquisition of a financial asset are deferred and recognised as an adjustment to the effective interest rate. When a loan commitment is not expected to result in the draw-down of a loan, loan commitment fees are recognised on a straight-line basis over the commitment period.

(iii) Finance income from finance lease and hire purchase contract

Finance income implicit in finance lease and hire purchase payments is recognised as interest income over the period of the leases so as to produce an approximately constant periodic rate of return on the outstanding net investment in the leases for each accounting period. Contingent rentals receivable are recognised as income in the accounting period in which they are earned. Commission paid to dealers for acquisition of finance lease loans or hire purchase contracts is included in the carrying value of the assets and amortised to profit or loss over the expected life of the lease as an adjustment to interest income.

(iv) Dividend income

Dividend income from unlisted investments is recognised when the shareholder's right to receive payment is established. Dividend income from listed investments is recognised when the share price of the investment is quoted ex-dividend.

**(q) Translation of foreign currencies**

Foreign currency transactions during the year are translated at the foreign exchange rates ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the foreign exchange rates ruling at the end of the reporting period. Exchange gains and losses are recognised in profit or loss.

Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the foreign exchange rates ruling at the transaction dates. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated using the foreign exchange rates ruling at the dates the fair value was measured.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**1 GENERAL INFORMATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**(q) Translation of foreign currencies (continued)**

The results of foreign operations are translated into Hong Kong dollars at the exchange rates approximating the foreign exchange rates ruling at the dates of the transactions. Statement of financial position items are translated into Hong Kong dollars at the closing foreign exchange rates at the end of the reporting period. The resulting exchange differences are recognised in other comprehensive income and accumulated separately in equity in the exchange reserve. On disposal of a foreign operation, the cumulative amount of the exchange differences relating to that foreign operation is reclassified from equity to profit or loss when the profit or loss on disposal is recognised.

**(r) Related parties**

- (a) A person, or a close member of that person's family, is related to the Group if that person:
- (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or the Group's parent.
- (b) An entity is related to the Group if any of the following conditions applies:
- (i) The entity and the Group are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
  - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
  - (iii) Both entities are joint ventures of the same third party.
  - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
  - (v) The entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group.
  - (vi) The entity is controlled or jointly controlled by a person identified in (a).
  - (vii) A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
  - (viii) The entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the Group's parent.

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**2 CHANGES IN ACCOUNTING POLICIES**

The HKICPA has issued several amendments to HKFRSs that are first effective for the current accounting period of the Group. Of these, the following developments are relevant to the Group's financial statements:

- Amendments to HKAS 7, Statement of cash flows: Disclosure initiative
- Amendments to HKAS 12, Income taxes "Recognition of deferred tax assets for unrealised losses"

None of these has impact on the accounting policies of the Group. However, additional disclosure has been included in Note 32(d) to satisfy the new disclosure requirements introduced by the amendments to HKAS 7, Statement of cash flows: Disclosure initiative, which require entities to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes.

The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period (see Note 34).

**3 ACCOUNTING ESTIMATES AND ASSUMPTIONS**

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities. Estimates and assumptions are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

**Impairment allowance**

*Loans and advances to customers*

Loan portfolios are reviewed periodically to assess whether impairment losses exist. The Group makes judgements as to whether there is any objective evidence that a loan portfolio is impaired, i.e. whether there is a decrease in estimated future cash flows. Objective evidence for impairment is described in Note 1(k). If management has determined, based on their judgement, that objective evidence of impairment exists, expected future cash flows are estimated based on historical loss experience for assets with credit risk characteristics similar to those of the Group. Historical loss experience is adjusted on the basis of the current observable data. Management reviews the methodology and assumptions used in estimating future cash flows regularly to reduce any difference between loss estimates and actual loss experience.



**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**4 COMPANY-LEVEL STATEMENT OF FINANCIAL POSITION**

	Note	2017 \$'000	2016 \$'000
<b>Assets</b>			
Cash and balances with banks and central bank		289,368	85,672
Placements with banks		7,048,990	6,688,686
Derivative financial assets		19,535	2,863
Loans and advances to customers		15,062,895	12,776,048
Investment securities		1,562,489	1,215,629
Investment in subsidiaries	18	780,000	90,000
Property and equipments		16,330	20,062
Intangible assets		5,878	5,964
Current tax recoverable		1,128	–
Deferred tax assets		8,030	13,055
Other assets		155,267	177,542
<b>TOTAL ASSETS</b>		<u>24,949,910</u>	<u>21,075,521</u>
<b>Liabilities</b>			
Deposits from customers		13,706,562	10,201,930
Deposits from banks		4,424,141	4,544,487
Derivative financial liabilities		19,294	52,887
Certificates of deposit issued		2,246,775	1,935,066
Current tax payable		–	13,856
Other liabilities		145,279	99,431
Total liabilities		<u>20,542,051</u>	<u>16,847,657</u>
<b>Share capital and reserves</b>	27(b)		
Share capital		4,000,000	4,000,000
Retained profits		309,061	167,679
Other reserves		98,798	60,185
Total equity		<u>4,407,859</u>	<u>4,227,864</u>
<b>TOTAL EQUITY AND LIABILITIES</b>		<u>24,949,910</u>	<u>21,075,521</u>

Approved and authorised for issue by the board of directors on 27 April 2018

	)	
	)	
	)	
	)	
Zhang, Xuhong	)	
	)	Directors
	)	
	)	
Ma, Charles Chi Man	)	

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**5 FINANCIAL RISK MANAGEMENT**

The Group's activities expose it to a variety of financial and operational risks and those activities involve analysis, evaluation, acceptance and management of some degree of risk or combination of risks. The most important types of financial risks are credit risk, market risk and liquidity risk. Market risk includes currency risk, interest rate and price risk.

Taking risk is core to the financial business, and the financial and operational risks are an inevitable consequence of being in business. The Group's aim is therefore to achieve an appropriate balance between risk and return and minimise potential adverse effects on the Group's financial performance.

The Group's risk management policies are designed to identify and analyse these risks so as to set appropriate risk limits and controls, and to monitor the risks and adhere to limits by means of reliable and up-to-date information systems. The Group regularly reviews its risk management policies and systems to cope with changes in markets, products and industry best practice.

Risk management functions are carried out by the specialised committees and the functional departments under the oversight of the Board of Directors. The Board provides guiding principles and directives for overall risk management including necessary policies covering the important risks as described below.

The Group has adopted a "Three Lines of Defense" risk management structure. The first line of defense comprises the Bank's business units, which are responsible for the management of the risks that they incur in the course of their activities. The Risk Management Department and Compliance Department provide independent oversight over the risk takers as the second line of defense. Reporting directly to the Audit Committee, the Group's Internal Audit Department serves as the third line of defense.

The Board, through Audit Committee, assesses the effectiveness of the Bank's risk management and internal control systems which cover all material controls, including financial, operational and compliance controls. The Bank has established an Audit Committee with specific written Terms of Reference which deal clearly with its authority and duties. The Terms of Reference of the Audit Committee have included the duties set out in the Corporate Governance Policy, with appropriate modifications where necessary. The Internal Audit Department assists the Audit Committee in its oversight of the Bank's overall risk management and internal control systems by conducting periodic reviews to assess the adequacy of the Bank's risk management framework, control, and governance processes as designed by the first and second lines of defense.

Pursuant to a risk based approach, the Bank's Internal Audit Department prepares an annual audit plan to determine the extent, nature and frequency of audit assignments every year. The Internal Audit Department conducts independent reviews of control mechanism over various operations and activities according to the plan. The senior management of the Bank and regulator may also engage Internal Audit Department to conduct ad-hoc and specific reviews from time to time. Significant audit findings and the implementation status of audit recommendations are reported to the Audit Committee twice each year.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**5 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**(a) Credit risk**

Credit risk is the potential losses caused by obligor's inability to fulfil their contractual debt obligations. It arises from lending, treasury, derivatives and other activities undertaken by the Group. Credit exposures arise principally in loans and advances and debt securities in the Group's asset portfolio. There is also credit risk in off-balance sheet financial arrangements such as loan commitments.

The Group has established core procedures to foster its credit discipline in accordance with its credit policies.

The Group's approach to credit risk management focuses on monitoring and managing credit portfolios. Regular portfolio analysis is conducted to track the asset quality and determine credit underwriting strategies on an ongoing basis. The Group's exposures to individuals, counterparties and products are subject to various risk control limits which are reviewed and approved from time to time. The senior management of the Group evaluates and approves new product proposals, credit criteria for new account relationship, and sets appropriate limits. As a rule, credit quality takes precedence over opportunistic business development.

Facility requests are processed in the prescribed format, and those conforming to defined credit criteria are approved within the delegated credit approval authorities in compliance with established policies, standards and procedures. The Group's credit risk is being mitigated by taking security in secured lending transactions. Credit exceptions to established underwriting criteria must be approved by an officer with sufficient exception approval authority. Exceptions are documented, tracked and submitted to senior management for review on a regular basis.

All credit exposures are subject to stringent collection, classification and charge-off policies. In addition, the Group performs loan loss analyses, taking into consideration the economic factors and loss identification periods, to determine the appropriate level of impairment allowances.

**(i) Maximum exposure**

The table below shows the maximum exposure to credit risk at the reporting date without taking into consideration any collaterals held or other credit enhancements. For on-balance sheet assets, the exposures shown below are based on the carrying amount of each financial asset in the consolidated statement of financial position after deducting any impairment allowance. For loan commitments and other credit related commitments that are irrevocable over the life of the respective facilities or revocable in the extent of significant adverse change, the maximum exposure to credit risk is disclosed as the full amount of the committed facilities sought on these balances.

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**5 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**(a) Credit risk (continued)**

(i) Maximum exposure (continued)

	2017 \$'000	2016 \$'000
Cash and balances with banks and central bank	424,887	168,859
Placements with banks	7,065,494	6,688,686
Trading securities	51,230	–
Derivative financial assets	19,535	2,863
Loans and advances to customers	15,062,895	12,776,048
Investment securities	2,914,030	1,215,629
Investment in associate	1,199	–
Other assets	202,324	161,384
Financial guarantees and other credit related contingent liabilities	124,306	158,039
Loan commitments and other credit related commitments	2,110,335	1,319,303
	<u>27,976,235</u>	<u>22,490,811</u>

*Credit risk mitigation, collaterals and other credit enhancement*

The Group uses a variety of techniques to reduce the credit risk arising from its lending activities. Enforceable legal documentation establishes the Group's direct, irrevocable and unconditional recourse to any collaterals, security or other credit enhancement provided. The table below describes the nature of collaterals held and their financial effect by class of financial asset:

Balances and placements with banks and central bank	:	These exposures are generally considered to be low risk due to the nature of the counterparties. Collaterals is generally not sought on these balances.
Derivative financial assets	:	Master netting agreements are typically used to enable the effects of derivative financial assets and liabilities with the same counterparty to be offset in case of default.
Trading securities and investment securities	:	No collaterals is sought directly from the issuer. The fair value of these assets has reflected the credit risk element.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**5 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**(a) Credit risk (continued)**

(i) Maximum exposure (continued)

Loans and advances to customers : These exposures are secured, partially secured or unsecured depending on the type of customers and the products offered to them. Collaterals accepted by the Group includes residential properties, commercial real estates, share listed on a recognised stock exchange, standby letter of credit issued by banks accepted by the Group, bank deposits, etc.

Contingent liabilities and commitments : The components and the nature of contingent liabilities and commitments are disclosed in Note 30. For commitments that are unconditionally cancellable, the Group would assess whether the credit facilities should be withdrawn whenever the Group is aware of the deterioration of borrower's credit quality. Accordingly, these commitments do not expose the Group to significant credit risk.

For commitments that are not unconditionally cancellable, including letter of credit issued and other credit facilities, they are secured, partially secured or unsecured depending on the type of customers and the products offered to them.

(ii) Credit quality of loans and advances

As at 31 December 2017 and 2016, all placements with banks were neither past due nor impaired. Note 16(e) provides information on credit quality of the loans and advances to customers.

(iii) Credit quality of investment securities

As at 31 December 2017, all investment securities were neither past due nor impaired. The following table presents an analysis of investment securities by rating agency designation at the reporting date, based on Standard and Poor's Rating Services, Moody's Investors Services or Fitch Ratings, to the respective issues of the investment securities. In the absence of such issue ratings, the ratings designated for the issuers are reported. If there are different ratings for the same securities, the securities are reported against the lowest rating.

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**5 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**(a) Credit risk (continued)**

(iii) Credit quality of investment securities (continued)

	2017 \$'000	2016 \$'000
AAA	37,984	–
AA+ to A-	1,051,269	568,342
BBB+ to BBB-	821,894	611,803
BB+ or below	748,459	–
Unrated	254,424	35,484
	<u>2,914,030</u>	<u>1,215,629</u>

(iv) Enforceable netting arrangements or similar agreements

For the financial assets and liabilities subject to enforceable netting arrangements or similar agreements, each agreement between the Group and the counterparty allows for net settlement of the relevant financial assets and liabilities when both elect to settle on a net basis, in the absence of such an election, financial assets and liabilities will be settled on a gross basis. However, each party to the master netting arrangement or similar agreement will have the option to settle all such amounts on a net basis in the event of default of the other party.

These agreements include derivative master agreements (including the International Swaps and Derivatives Association Master Agreement), etc. The collaterals received and placed under these agreements are generally conducted under terms that are in accordance with normal market practices.

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**5 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**(a) Credit risk (continued)**

(iv) Enforceable netting arrangements or similar agreements (continued)

The tables below present details of financial instruments subject to enforceable netting arrangements and similar agreements.

As at 31 December 2017

	Gross amounts of recognised financial assets \$'000	Gross amounts of recognised financial liabilities set off in the consolidated statement of financial position \$'000	Net amounts of financial assets presented in the consolidated statement of financial position \$'000	Related amounts not set off in the consolidated statement of financial position		
				Financial instruments \$'000	Cash collaterals received \$'000	Net amount \$'000
Derivative financial assets	<u>19,535</u>	<u>–</u>	<u>19,535</u>	<u>(7,668)</u>	<u>(2,347)</u>	<u>9,520</u>

As at 31 December 2017

	Gross amounts of recognised financial assets set off in the consolidated statement of financial position \$'000	Gross amounts of recognised financial liabilities in the consolidated statement of financial position \$'000	Net amounts of financial liabilities presented in the consolidated statement of financial position \$'000	Related amounts not set off in the consolidated statement of financial position		
				Financial instruments \$'000	Cash collaterals pledged \$'000	Net amount \$'000
Derivative financial liabilities	<u>19,294</u>	<u>–</u>	<u>19,294</u>	<u>(7,668)</u>	<u>–</u>	<u>11,626</u>

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**5 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**(a) Credit risk (continued)**

(iv) Enforceable netting arrangements or similar agreements (continued)

As at 31 December 2016

	Gross amounts of recognised financial liabilities set off in the consolidated statement of financial position \$'000	Gross amounts of recognised financial assets position \$'000	Net amounts of financial assets presented in the consolidated statement of financial position \$'000	Related amounts not set off in the consolidated statement of financial position		
				Financial instruments \$'000	Cash collaterals received \$'000	Net amount \$'000
Derivative financial assets	<u>2,863</u>	<u>–</u>	<u>2,863</u>	<u>(2,859)</u>	<u>–</u>	<u>4</u>

As at 31 December 2016

	Gross amounts of recognised financial assets set off in the consolidated statement of financial position \$'000	Gross amounts of recognised financial liabilities position \$'000	Net amounts of financial liabilities presented in the consolidated statement of financial position \$'000	Related amounts not set off in the consolidated statement of financial position		
				Financial instruments \$'000	Cash collaterals pledged \$'000	Net amount \$'000
Derivative financial liabilities	<u>52,887</u>	<u>–</u>	<u>52,887</u>	<u>(2,859)</u>	<u>(44,202)</u>	<u>5,826</u>



**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**5 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**(b) Market risk**

Market risk is the risk of loss on assets, liabilities and commitments arising from the net effect of changes in market rates, such as foreign exchange rates and interest rates.

The Group entered into foreign exchange, interest rate and money market transactions, solely for the purpose of hedging, funding or deployment of surplus liquidity. Financial instruments entered into in respect of the above objectives mainly include forward foreign exchange contracts and money market transactions.

**(i) Currency risk**

The Group took on exposure due to effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. The Board set limits on the level of certain foreign exchange exposures, which were managed by Treasury Department and monitored by Risk Management Department. The Group employed forward foreign currency exchange contracts, if applicable, to maintain its overall foreign currency exposure within such currency limit. The table below summarises the Group's exposures to foreign currency exchange rate risks that are recorded in the statement of financial position.

The following table indicates the currency concentration of the assets and liabilities at carrying amounts in Hong Kong dollars equivalent, categorised by original currency.

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**5 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**(b) Market risk (continued)**

(i) Currency risk (continued)

At 31 December 2017

	HKD \$'000	USD \$'000	EUR \$'000	RMB \$'000	Others \$'000	Total \$'000
<b>Assets</b>						
Cash and balances with banks and central bank	272,429	130,111	426	21,057	864	424,887
Placements with banks	216,500	5,337,918	495,730	1,015,346	–	7,065,494
Trading securities	–	51,230	–	–	–	51,230
Derivative financial assets	–	19,381	154	–	–	19,535
Loans and advances to customers	3,291,941	10,745,970	831,330	140,915	52,739	15,062,895
Investment securities	199,241	2,400,840	–	313,949	–	2,914,030
Investment in associate	–	–	–	1,199	–	1,199
Property and equipments	19,959	–	–	210	–	20,169
Intangible assets	6,126	–	–	13	–	6,139
Current tax recoverable	1,128	–	–	–	–	1,128
Deferred tax assets	8,030	–	–	–	–	8,030
Other assets	22,157	167,480	4,447	7,803	437	202,324
Spot assets	4,037,511	18,852,930	1,332,087	1,500,492	54,040	25,777,060
<b>Liabilities</b>						
Deposits from customers	1,731,157	10,980,156	6,170	910,804	–	13,628,287
Deposits from banks	195,000	3,712,315	495,730	–	21,096	4,424,141
Derivative financial liabilities	–	–	19,294	–	–	19,294
Certificates of deposit and other debt securities issued	–	3,028,315	–	–	–	3,028,315
Current tax payable	6,441	–	–	1,514	–	7,955
Deferred tax liabilities	437	–	–	–	–	437
Other liabilities	80,835	118,926	1,125	13,282	94	214,262
Spot liabilities	2,013,870	17,839,712	522,319	925,600	21,190	21,322,691
Net long position	2,023,641	1,013,218	809,768	574,892	32,850	4,454,369

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**5 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**(b) Market risk (continued)**

**(i) Currency risk (continued)**

At 31 December 2016

	HKD \$'000	USD \$'000	EUR \$'000	RMB \$'000	Others \$'000	Total \$'000
<b>Assets</b>						
Cash and balances with banks and central bank	105,474	47,135	442	15,654	154	168,859
Placements with banks	3,100,000	2,442,730	432,212	713,744	–	6,688,686
Derivative financial assets	–	4	2,859	–	–	2,863
Loans and advances to customers	3,273,023	8,879,981	96,228	526,816	–	12,776,048
Investment securities	199,664	874,000	–	141,965	–	1,215,629
Property and equipments	24,891	–	–	–	–	24,891
Current tax recoverable	–	–	–	–	–	–
Intangible assets	6,276	–	–	–	–	6,276
Deferred tax assets	13,055	–	–	–	–	13,055
Other assets	35,243	109,579	1,812	14,750	–	161,384
	<u>6,757,626</u>	<u>12,353,429</u>	<u>533,553</u>	<u>1,412,929</u>	<u>154</u>	<u>21,057,691</u>
<b>Liabilities</b>						
Deposits from customers	2,559,831	6,279,748	8,721	1,350,852	–	10,199,152
Deposits from banks	1,305,000	2,473,750	432,212	333,525	–	4,544,487
Derivative financial liabilities	–	52,418	415	54	–	52,887
Certificates of deposit and other debt securities issued	–	1,935,066	–	–	–	1,935,066
Current tax payable	13,989	–	–	–	–	13,989
Deferred tax liabilities	206	–	–	–	–	206
Other liabilities	34,729	47,689	961	18,834	–	102,213
	<u>3,913,755</u>	<u>10,788,671</u>	<u>442,309</u>	<u>1,703,265</u>	<u>–</u>	<u>16,848,000</u>
Net long/(short) position	<u>2,843,871</u>	<u>1,564,758</u>	<u>91,244</u>	<u>(290,336)</u>	<u>154</u>	<u>4,209,691</u>

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**5 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**(b) Market risk (continued)**

(ii) Interest rate risk

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates.

The Group took on exposure to the effects of fluctuations in the prevailing levels of market interest rates on both its fair value and cash flow interest rate risk. Interest margins may increase as a result of such changes but may reduce or create losses in the event that unexpected movements arise. The Board set limits on the level of mismatch of interest rate repricing that may be undertaken, which were managed by Treasury Department and monitored by Risk Management Department daily.

As at 31 December 2017, if market interest rates were 1% higher while other variables maintained constant, profit before taxation for the year would have been \$50.0 million higher (2016: \$41.9 million higher). However, if market interest rates were 1% lower while other variables held constant, profit before taxation for the year would have been \$55.0 million lower (2016: \$44.0 million lower).

The table below summarises the Group's exposure to interest rate risk. It includes the Group's financial instruments at carrying amounts, categorised by the earlier of contractual repricing or maturity dates.

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**5 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**(b) Market risk (continued)**

(ii) Interest rate risk (continued)

At 31 December 2017

	Within 1 month \$'000	Over 1 month but within 3 months \$'000	Over 3 months but within 1 year \$'000	Over 1 year but within 5 years \$'000	Over 5 years \$'000	Undated \$'000	Total \$'000
<b>Assets</b>							
Cash and balances with banks and central bank	–	–	–	–	–	424,887	424,887
Placements with banks	5,097,767	1,471,997	495,730	–	–	–	7,065,494
Trading securities	51,230	–	–	–	–	–	51,230
Derivative financial assets	–	–	–	–	–	19,535	19,535
Loans and advances to customers	7,024,605	6,735,813	1,462,528	105,585	–	(265,636)	15,062,895
Investment securities	367,460	523,457	182,215	1,341,650	388,364	110,884	2,914,030
Investment in associate	–	–	–	–	–	1,199	1,199
Property and equipments	–	–	–	–	–	20,169	20,169
Intangible assets	–	–	–	–	–	6,139	6,139
Current tax recoverable	–	–	–	–	–	1,128	1,128
Deferred tax assets	–	–	–	–	–	8,030	8,030
Other assets	–	–	–	–	–	202,324	202,324
<b>Total assets</b>	<b>12,541,062</b>	<b>8,731,267</b>	<b>2,140,473</b>	<b>1,447,235</b>	<b>388,364</b>	<b>528,659</b>	<b>25,777,060</b>
<b>Liabilities</b>							
Deposits from customers	6,439,865	3,187,960	4,000,462	–	–	–	13,628,287
Deposits from banks	255,558	3,047,621	1,120,962	–	–	–	4,424,141
Derivative financial liabilities	–	–	–	–	–	19,294	19,294
Certificates of deposit and other debt securities issued	–	625,177	2,168,779	234,359	–	–	3,028,315
Current tax payable	–	–	–	–	–	7,955	7,955
Deferred tax liabilities	–	–	–	–	–	437	437
Other liabilities	–	–	–	–	–	214,262	214,262
<b>Spot liabilities</b>	<b>6,695,423</b>	<b>6,860,758</b>	<b>7,290,203</b>	<b>234,359</b>	<b>–</b>	<b>241,948</b>	<b>21,322,691</b>
<b>Net repricing gap</b>	<b>5,845,639</b>	<b>1,870,509</b>	<b>(5,149,730)</b>	<b>1,212,876</b>	<b>388,364</b>	<b>286,711</b>	<b>4,454,369</b>

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**5 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**(b) Market risk (continued)**

(ii) Interest rate risk (continued)

At 31 December 2016

	Within 1 month \$'000	Over 1 month but within 3 months \$'000	Over 3 months but within 1 year \$'000	Over 1 year but within 5 years \$'000	Over 5 years \$'000	Undated \$'000	Total \$'000
<b>Assets</b>							
Cash and balances with banks and central bank	126,385	–	–	–	–	42,474	168,859
Placements with banks	3,416,761	2,645,845	193,868	432,212	–	–	6,688,686
Derivative financial assets	–	–	–	–	–	2,863	2,863
Loans and advances to customers	5,754,854	4,954,148	2,107,636	–	–	(40,590)	12,776,048
Investment securities	70,665	108,087	232,257	530,940	273,680	–	1,215,629
Property and equipments	–	–	–	–	–	24,891	24,891
Intangible assets	–	–	–	–	–	6,276	6,276
Current tax recoverable	–	–	–	–	–	–	–
Deferred tax assets	–	–	–	–	–	13,055	13,055
Other assets	–	–	–	–	–	161,384	161,384
<b>Total assets</b>	<b>9,368,665</b>	<b>7,708,080</b>	<b>2,533,761</b>	<b>963,152</b>	<b>273,680</b>	<b>210,353</b>	<b>21,057,691</b>
<b>Liabilities</b>							
Deposits from customers	3,081,862	3,428,584	3,688,706	–	–	–	10,199,152
Deposits from banks	560,000	2,888,562	663,713	432,212	–	–	4,544,487
Derivative financial liabilities	–	–	–	–	–	52,887	52,887
Certificates of deposit and other debt securities issued	620,372	775,371	539,323	–	–	–	1,935,066
Current tax payable	–	–	–	–	–	13,989	13,989
Deferred tax liabilities	–	–	–	–	–	206	206
Other liabilities	–	–	–	45	–	102,168	102,213
<b>Total liabilities</b>	<b>4,262,234</b>	<b>7,092,517</b>	<b>4,891,742</b>	<b>432,257</b>	<b>–</b>	<b>169,250</b>	<b>16,848,000</b>
<b>Net repricing gap</b>	<b>5,106,431</b>	<b>615,563</b>	<b>(2,357,981)</b>	<b>530,895</b>	<b>273,680</b>	<b>41,103</b>	<b>4,209,691</b>

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**5 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**(c) Liquidity risk**

Liquidity risk is the risk that the Group may not be able to fund its increase in assets or meet its financial obligations as they fall due. This may be caused by market disruption or liquidity squeeze whereby the Group may only unwind specific exposures at significantly discounted values. The Group adopts a prudent risk appetite in setting liquidity risk tolerance. Risk appetite is set in the form of liquidity risk limit and metrics.

The Asset and Liability Committee (“ALCO”) is a management committee delegated by the Board to oversee the liquidity risk of the Group. ALCO is responsible for reviewing and approving liquidity risk management strategies and, with the delegation to the Market Risk Division, monitoring the Group’s liquidity position.

Monitoring and reporting took the form of cash flow measurement and projections for the next day, week and month respectively, as these were key periods for liquidity management. Sources of liquidity are reviewed to maintain a diversification of provider, product and term.

Liquidity stress testing is regularly conducted to project the Group’s cash flow condition under stress scenarios and evaluate the sufficiency of liquidity. The stress test results are regularly reported to the ALCO.

Treasury Department is responsible for the day-to-day liquidity management, includes:

- day-to-day funding management by monitoring future cash flows to ensure that requirements can be met. This includes replenishment of funds as they mature or provision of funds to be borrowed by customers;
- maintaining a portfolio of highly marketable assets that can easily be liquidated as protection against any unforeseen interruption to cash flow;
- managing the concentration and profile of debt maturities; and
- monitoring unmatched medium-term assets, the level and type of undrawn lending commitments and the impact of contingent liabilities.

Market Risk Division and the Finance Department produce relevant liquidity reports for internal monitoring and regulatory reporting purpose.

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**5 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**(c) Liquidity risk (continued)**

**(i) Maturity analysis**

The table below shows the maturity profile of assets and liabilities analysed by the remaining period to repayment as at the reporting date:

At 31 December 2017

	Repayable on demand \$'000	Within 1 month \$'000	Over 1 month but within 3 months \$'000	Over 3 months but within 1 year \$'000	Over 1 year but within 5 years \$'000	Over 5 years \$'000	Undated \$'000	Total \$'000
<b>Assets</b>								
Cash and balances with banks and central bank	424,887	–	–	–	–	–	–	424,887
Placements with banks	–	5,097,766	1,471,998	495,730	–	–	–	7,065,494
Trading securities	–	51,230	–	–	–	–	–	51,230
Derivative financial assets	–	–	–	–	–	–	19,535	19,535
Loans and advances to customers	274,182	2,378,279	1,416,292	4,998,532	6,249,352	11,894	(265,636)	15,062,895
Investment securities	–	351,653	155,899	282,200	1,267,262	746,132	110,884	2,914,030
Investment in associate	–	–	–	–	–	–	1,199	1,199
Property and equipments	–	–	–	–	–	–	20,169	20,169
Intangible assets	–	–	–	–	–	–	6,139	6,139
Current tax recoverable	–	–	–	1,128	–	–	–	1,128
Deferred tax assets	–	–	–	–	–	–	8,030	8,030
Other assets	14,259	56,828	71,773	37,245	12,019	–	10,200	202,324
<b>Total assets</b>	<b>713,328</b>	<b>7,935,756</b>	<b>3,115,962</b>	<b>5,814,835</b>	<b>7,528,633</b>	<b>758,026</b>	<b>(89,480)</b>	<b>25,777,060</b>
<b>Liabilities</b>								
Deposits from customers	–	6,439,864	3,187,960	4,000,463	–	–	–	13,628,287
Deposits from banks	–	255,558	3,047,621	1,120,962	–	–	–	4,424,141
Derivative financial liabilities	–	–	–	–	–	–	19,294	19,294
Certificates of deposit and other debt securities issued	–	–	625,177	2,168,779	234,359	–	–	3,028,315
Current tax payable	–	–	1,514	6,441	–	–	–	7,955
Deferred tax liabilities	–	–	–	–	–	–	437	437
Other liabilities	–	37,935	81,226	69,812	13,026	–	12,263	214,262
<b>Total liabilities</b>	<b>–</b>	<b>6,733,357</b>	<b>6,943,498</b>	<b>7,366,457</b>	<b>247,385</b>	<b>–</b>	<b>31,994</b>	<b>21,322,691</b>
<b>Net liquidity gap</b>	<b>713,328</b>	<b>1,202,399</b>	<b>(3,827,536)</b>	<b>(1,551,622)</b>	<b>7,281,248</b>	<b>758,026</b>	<b>(121,474)</b>	<b>4,454,369</b>



**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**5 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**(c) Liquidity risk (continued)**

**(i) Maturity analysis (continued)**

At 31 December 2016

	Repayable on demand \$'000	Within 1 month \$'000	Over 1 month but within 3 months \$'000	Over 3 months but within 1 year \$'000	Over 1 year but within 5 years \$'000	Over 5 years \$'000	Undated \$'000	Total \$'000
<b>Assets</b>								
Cash and balances with banks and central bank	167,126	1,523	–	–	–	–	210	168,859
Placements with banks	–	3,416,761	2,645,846	193,867	432,212	–	–	6,688,686
Derivative financial assets	–	–	–	–	–	–	2,863	2,863
Loans and advances to customers	–	1,474,771	2,260,272	3,559,806	5,511,549	10,240	(40,590)	12,776,048
Investment securities	–	–	–	232,257	631,196	352,176	–	1,215,629
Property and equipments	–	–	–	–	–	–	24,891	24,891
Intangible assets	–	–	–	–	–	–	6,276	6,276
Current tax recoverable	–	–	–	–	–	–	–	–
Deferred tax assets	–	–	–	–	–	–	13,055	13,055
Other assets	–	23,644	19,229	24,912	38,374	–	55,225	161,384
<b>Total assets</b>	<b>167,126</b>	<b>4,916,699</b>	<b>4,925,347</b>	<b>4,010,842</b>	<b>6,613,331</b>	<b>362,416</b>	<b>61,930</b>	<b>21,057,691</b>
<b>Liabilities</b>								
Deposits from customers	–	3,081,862	3,471,009	3,646,281	–	–	–	10,199,152
Deposits from banks	–	560,000	2,888,562	663,713	432,212	–	–	4,544,487
Derivative financial liabilities	–	–	–	–	–	–	52,887	52,887
Certificates of deposit and other debt securities issued	–	620,372	232,631	1,082,063	–	–	–	1,935,066
Current tax payable	–	–	–	13,989	–	–	–	13,989
Deferred tax liabilities	–	–	–	–	–	–	206	206
Other liabilities	1	18,329	33,856	39,703	2,226	–	8,098	102,213
<b>Total liabilities</b>	<b>1</b>	<b>4,280,563</b>	<b>6,626,058</b>	<b>5,445,749</b>	<b>434,438</b>	<b>–</b>	<b>61,191</b>	<b>16,848,000</b>
<b>Net liquidity gap</b>	<b>167,125</b>	<b>636,136</b>	<b>(1,700,711)</b>	<b>(1,434,907)</b>	<b>6,178,893</b>	<b>362,416</b>	<b>739</b>	<b>4,209,691</b>

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**5 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**(c) Liquidity risk (continued)**

(ii) Undiscounted cash flows by contractual maturities

The table below presents the cash flows payable by the Group under non-derivative financial liabilities and derivative financial instruments by remaining contractual maturities at the reporting date, and also the cash flows payable in respect of other off-balance sheet items by the earliest date they could be called. The amounts disclosed in the table were the contractual undiscounted cash flows (including interest payments computed using contractual rates or, if floating based on rates prevailing at the reporting date), whereas the Group manages the inherent liquidity risk based on expected undiscounted cash flows.

At 31 December 2017

	Within 1 month \$'000	Over 1 month but within 3 months \$'000	Over 3 months but within 1 year \$'000	Over 1 year \$'000	Total \$'000	Carrying amount \$'000
<b>Non-derivative financial liabilities</b>						
Deposits from customers	6,466,181	3,217,165	4,087,297	–	13,770,643	13,628,287
Deposits from banks	256,273	3,067,546	1,131,321	–	4,455,140	4,424,141
Certificates of deposit and other debt securities issued	–	632,524	2,219,367	247,462	3,099,353	3,028,315
Other liabilities	16,824	53,900	27,771	1,319	99,814	99,814
	<u>6,739,278</u>	<u>6,971,135</u>	<u>7,465,756</u>	<u>248,781</u>	<u>21,424,950</u>	<u>21,180,557</u>
<b>Derivative cash flow settled on a net basis</b>	<u>–</u>	<u>704</u>	<u>2,092</u>	<u>9,456</u>	<u>12,252</u>	
<b>Derivative cash flow settled on a gross basis</b>						
Total inflow	514,187	100,227	629,291	–	1,243,705	
Total outflow	(507,197)	(100,204)	(642,392)	–	(1,249,793)	
	<u>6,990</u>	<u>23</u>	<u>(13,101)</u>	<u>–</u>	<u>(6,088)</u>	
<b>Other off-balance sheet items</b>						
Loan commitments and other credit related commitments	2,110,335	–	–	–	2,110,335	
Financial guarantees and other credit related contingent liabilities	124,306	–	–	–	124,306	
	<u>2,234,641</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>2,234,641</u>	

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**5 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**(c) Liquidity risk (continued)**

(ii) Undiscounted cash flows by contractual maturities (continued)

At 31 December 2016

	Within 1 month \$'000	Over 1 month but within 3 months \$'000	Over 3 months but within 1 year \$'000	Over 1 year \$'000	Total \$'000	Carrying amount \$'000
<b>Non-derivative financial liabilities</b>						
Deposits from customers	3,095,492	3,495,750	3,712,037	–	10,303,279	10,199,152
Deposits from banks	560,354	2,897,018	680,115	434,842	4,572,329	4,544,487
Certificates of deposit and other debt securities issued	623,047	233,554	1,093,810	–	1,950,411	1,935,066
Other liabilities	4,904	14,985	17,406	1,278	38,573	38,573
	<u>4,283,797</u>	<u>6,641,307</u>	<u>5,503,368</u>	<u>436,120</u>	<u>16,864,592</u>	<u>16,717,278</u>
<b>Derivative cash flow settled on a gross basis</b>						
Total inflow	918,777	–	574,086	–	1,492,863	
Total outflow	(933,674)	–	(588,636)	–	(1,522,310)	
	<u>(14,897)</u>	<u>–</u>	<u>(14,550)</u>	<u>–</u>	<u>(29,447)</u>	
<b>Other off-balance sheet items</b>						
Loan commitments and other credit related commitments	1,319,303	–	–	–	1,319,303	
Financial guarantees and other credit related contingent liabilities	158,039	–	–	–	158,039	
	<u>1,477,342</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>1,477,342</u>	

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**5 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**(d) Capital management**

Being an authorised institution incorporated in Hong Kong, the Group is regulated by the Hong Kong Monetary Authority (“HKMA”) which sets and monitors capital requirements for the Group.

The HKMA has issued the Banking (Capital) Rules, which require the Group to maintain adequate regulatory capital to support credit risk, market risk and operational risk.

In addition to meeting the regulatory requirements, the Group’s primary objective in managing its capital is to ensure the Group’s ability to continue as a going concern so that it can continue to provide returns and benefits to shareholders and other stakeholders. To achieve the targeted return, products and services are priced to commensurate with the level of risk and funds are acquired at a reasonable cost.

The Group actively and regularly reviews and manages its capital structure to maintain a balance between satisfactory shareholder returns and adequate security afforded by a sound capital position, and makes adjustments to the capital structure in light of any significant changes in economic conditions.

The Group monitors its capital structure with due consideration of the capital adequacy ratio as calculated in accordance with the Banking (Capital) Rules. The Group has adopted the Standardised (Credit Risk) Approach in calculating credit risk for non-securitisation exposures.

Throughout the years of 2017 and 2016, the Group fully complied with the capital requirements imposed by the HKMA.

**(e) Fair value of financial assets and liabilities**

**(i) Financial assets and liabilities measured at fair value**

Fair value estimates are generally subjective in nature, and are made as of a specific point in time based on the characteristics of the financial instruments and relevant market information. The Group measures fair value using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: fair value measured using quoted market prices (unadjusted) in active markets for identical assets and liabilities.
- Level 2: fair value measured using valuation techniques based on observable inputs, either directly or indirectly. This category includes quoted prices in active markets for similar financial instruments, or quoted prices for identical or similar instruments in markets that are considered less than active, or other valuation techniques where all significant inputs are directly or indirectly observable from market data.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**5 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**(e) Fair value of financial assets and liabilities (continued)**

(i) Financial assets and liabilities measured at fair value (continued)

- Level 3: fair value measured using significant unobservable inputs. This category includes inputs to valuation techniques not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect difference between the instruments.

Where available, the most suitable measure for fair value is the quoted market price. In absence of organised secondary markets for most of the unlisted securities and over-the-counter derivatives, direct market prices of these financial instruments may not be available. The fair values of such instruments are therefore calculated based on established valuation techniques using current market parameters or market prices provided by counterparties.

The fair value of forward foreign exchange contracts is determined using forward exchange market rates at the reporting date. For other derivative financial instruments, the Group uses estimated discounted cash flows to determine their fair value and the discount rate used is a discount rate at the end of reporting period applicable for an instrument with similar terms and conditions.

The table below analyses financial instruments, measured at fair value as at 31 December 2017, by the level in the fair value hierarchy into which the fair value treatment is categorised:

	2017			
	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
<b>Recurring fair value measurements</b>				
<i>Assets</i>				
Derivative financial assets	–	19,535	–	19,535
Available-for-sale investment securities	644,793	1,925,058	110,884	2,680,735
Trading securities	–	51,230	–	51,230
	<u>–</u>	<u>1,976,293</u>	<u>110,884</u>	<u>2,157,471</u>
<i>Liabilities</i>				
Derivative financial liabilities	–	19,294	–	19,294
	<u>–</u>	<u>19,294</u>	<u>–</u>	<u>19,294</u>

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**5 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**(e) Fair value of financial assets and liabilities (continued)**

(i) Financial assets and liabilities measured at fair value (continued)

	2016			
	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
<b>Recurring fair value measurements</b>				
<i>Assets</i>				
Derivative financial assets	–	2,863	–	2,863
Available-for-sale investment securities	99,408	1,116,221	–	1,215,629
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
<i>Liabilities</i>				
Derivative financial liabilities	–	52,887	–	52,887
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>

During the years of 2017 and 2016, there were no transfers of financial instruments between Level 1 and Level 2. The Group's policy is to recognise transfers between levels of fair value hierarchy as at the end of the reporting period in which they occur.

The fair value of the available-for-sale investment securities in Level 2 is determined using broker quotes as at the end of the reporting period.

*Valuation of financial instruments with significant unobservable inputs*

The fair value of available-for-sale investment securities in Level 3 is determined using the most recent transactions. As at 31 December 2017, it is estimated that with all other variable held constant, an increase/decrease in the price of same products by 5% would have increased/decreased the Group's equity by \$4.6 million (2016: \$Nil).

The following table shows a reconciliation from the beginning balance to the ending balance for fair value measurements in Level 3 of the fair value hierarchy:

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**5 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**(e) Fair value of financial assets and liabilities (continued)**

(i) Financial assets and liabilities measured at fair value (continued)

	Derivative financial assets	
	2017	2016
	\$'000	\$'000
At 1 January	–	–
Purchases/initiation	110,884	–
Sales	–	–
Settlements	–	–
Transfer in	–	–
Transfer out	–	–
Changes in fair value recognised in the profit or loss:		
– Net trading loss	–	–
	<u>–</u>	<u>–</u>
At 31 December	<u>110,884</u>	<u>–</u>
Total gains or losses for the year included in the profit or loss for assets held at the end of the reporting period recorded in:		
– Net trading loss	–	–
	<u>–</u>	<u>–</u>

The gains arising from the disposal of the available-for-sale investment securities are presented in “Net profit on sale of available-for-sale financial assets” in the consolidated statement of profit or loss and other comprehensive income. The fair value adjustments on these available-for-sale investment securities are recognised in available-for-sale fair value reserve in other comprehensive income.

(ii) Financial assets and liabilities not measured at fair value

Financial assets and liabilities that are presented not at their fair value on the Group’s consolidated statement of financial position and the Company’s statement of financial position mainly represent cash and balances with banks and central bank, placements with banks, loans and advances to customers and held-to-maturity investment securities. These financial assets are measured at amortised cost less impairment. Financial liabilities not presented at their fair value on the Group’s consolidated statement of financial position and the Company’s statement of financial position mainly represent deposits from banks, deposits from customers and certificates of deposit and other debt securities issued. These financial liabilities are measured at amortised cost.

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**5 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**(e) Fair value of financial assets and liabilities (continued)**

(ii) Financial assets and liabilities not measured at fair value (continued)

The Group assessed that the differences between fair values and carrying amounts of those financial assets and liabilities not presented on the Group's and the Company's statement of financial position at their fair values are minimal as most of the Group's and the Company's financial assets and liabilities are either short-term or priced at floating rates, except for the following financial instruments, for which their carrying amounts and fair value and the level of fair value hierarchy are disclosed below:

	Carrying amounts at 31 December 2017 \$'000	Fair value at 31 December 2017 \$'000	Fair value measurements as at 31 December 2017 categorised into		
			Level 1 \$'000	Level 2 \$'000	Level 3 \$'000
<b>Assets</b>					
Held-to-maturity investments securities (Note 17)	233,295	228,493	–	228,493	–

**(f) Transfers of financial assets**

The Group enters into transactions in the normal course of business which transfers recognised financial assets directly to third party. All these transfers resulted in full derecognition of the financial assets concerned as the Group transferred its contractual right to receive cash flows from these financial assets, or retained the rights but assumed an obligation to pass on the cash flows from these financial assets, and transferred substantially all the risks and rewards from financial assets. The risks included credit, interest rate, currency, prepayment and other price risks.

As at 31 December 2017 and 2016, there were no outstanding transferred financial assets in which the Group had a continuing involvement that were derecognised in their entirety.



**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**6 NET INTEREST INCOME**

	2017	2016
	\$'000	\$'000
<b>Interest income</b>		
Interest income arising from financial assets that are not measured at fair value through profit or loss		
– Balances and placements with banks	160,401	77,120
– Loans and advances to customers	550,674	409,207
– Investment securities	80,595	18,206
– Others	484	–
Interest income arising from trading securities	2,242	–
	<u>794,396</u>	<u>504,533</u>
	-----	-----
<b>Interest expense</b>		
Interest expense arising from financial liabilities that are not measured at fair value through profit or loss		
– Deposits from banks	(44,605)	(25,532)
– Deposits from customers	(280,389)	(134,216)
– Certificates of deposit and other debt securities issued	(65,216)	(41,934)
– Others	–	(7)
	<u>(390,210)</u>	<u>(201,689)</u>
	-----	-----
Net interest income	<u><u>404,186</u></u>	<u><u>302,844</u></u>

There was no interest income accrued on impaired financial assets and on unwinding of discount on impaired loan for the years ended 31 December 2017 and 2016.

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**7 NET FEE AND COMMISSION INCOME**

	2017	2016
	\$'000	\$'000
Fee and commission income		
– Credit facilities	33,346	37,962
– Trade services	937	1,107
– IPO sponsorship	1,500	9,279
– Underwriting	253	2,495
– Asset management	38,098	1,165
– Brokerage	4,796	541
– Corporate advisory	65,548	7,831
– Others	3,958	2,844
	<u>148,436</u>	<u>63,224</u>
Fee and commission expense	<u>(1,148)</u>	<u>(966)</u>
Net fee and commission income	<u><u>147,288</u></u>	<u><u>62,258</u></u>

All the fee and commission income of \$148,436,000 (2016: \$63,224,000) and fee and commission expense of \$1,148,000 (2016: \$966,000) for the year ended 31 December 2017 arose from financial assets and financial liabilities that were not measured at fair value through profit or loss.

Net fee and commission income arose from trust or other fiduciary activities in which the Group held or invested on behalf of its customers for the years ended 31 December 2017 was \$38,098,000 (2016: \$1,165,000).

**8 NET TRADING INCOME**

	2017	2016
	\$'000	\$'000
Foreign exchange	107,716	(54,435)
Interest rate and others	11,720	–
	<u>119,436</u>	<u>(54,435)</u>

The foreign exchange gain in 2017 included the translation gain of \$68 million (2016: loss of \$59 million) on those Renminbi (“RMB”) assets funded by the Company’s capital denominated in RMB (which is recorded on these financial statements at historical exchange rate) due to the appreciation of RMB against HKD in 2017. Excluding this translation gain, trading income from normal foreign exchange activities was \$39 million (2016: \$4 million).

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**9 OPERATING EXPENSES**

	2017 \$'000	2016 \$'000
Staff costs		
– Salaries and other benefits	139,046	80,122
– Pension and provident fund costs	3,816	5,392
	<u>142,862</u>	<u>85,514</u>
Premises and equipment expenses excluding depreciation		
– Rental of premises	20,352	21,596
– Maintenance and office facility expenses	3,051	2,870
– Others	1,444	1,687
	<u>24,847</u>	<u>26,153</u>
Auditor's remuneration	1,102	655
Depreciation of property and equipments	7,709	9,139
Amortisation of intangible assets	3,034	2,602
Legal and professional fees	5,445	4,623
IT and system expenses	7,221	6,292
Other operating expenses	11,999	7,078
	<u>36,510</u>	<u>30,389</u>
	<u>204,219</u>	<u>142,056</u>

**10 IMPAIRMENT LOSSES**

	2017 \$'000	2016 \$'000
Loan impairment charges (Note 16(b))	224,628	14,557
Other assets impairment charges	183	–
	<u>224,811</u>	<u>14,557</u>
<b>Representing:</b>		
New provision	224,811	14,806
Release	–	(249)
	<u>224,811</u>	<u>14,557</u>

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**11 DIRECTORS' EMOLUMENTS**

Directors' emoluments disclosed pursuant to section 383(1) of the Hong Kong Companies Ordinance and Part 2 of the Companies (Disclosure of Information about Benefits of Directors) Regulation are as follows:

	2017 \$'000	2016 \$'000
Fees	302	150
Other emoluments	4,756	4,672
Contribution to provident fund	231	223
	<u>5,289</u>	<u>5,045</u>

**12 TAXATION**

(a) **Taxation in the consolidated statement of profit or loss and other comprehensive income represents:**

	2017 \$'000	2016 \$'000
<b>Current tax</b>		
Hong Kong Profits Tax		
– Provision for the year	36,851	31,504
– Over-provision in prior year	(2,667)	(37)
	<u>34,184</u>	<u>31,467</u>
Taxation outside Hong Kong		
– Withholding tax in the People's Republic of China	497	166
– Provision for the year	1,637	–
	<u>1,335</u>	<u>(2,248)</u>
<b>Deferred tax</b>		
Origination and reversal of temporary differences (Note 24(b))	1,335	(2,248)
	<u>37,653</u>	<u>29,385</u>

The provision of Hong Kong Profits Tax for 2017 was calculated at 16.5% (2016: 16.5%) of the estimated assessable profits for the year.

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**12 TAXATION (CONTINUED)**

**(b) Reconciliation between tax expense and accounting profit at applicable tax rates:**

	2017 \$'000	2016 \$'000
Profit before taxation	<u>259,063</u>	<u>154,881</u>
Notional tax on profit before taxation, calculated at the tax rate of 16.5%	42,745	25,555
Tax effect of income/expense not subject to taxation	18	(15)
Tax effect of unused current year tax loss not recognised	8	3,457
Utilisation of tax loss previously not recognised	(3,304)	–
Over-provision in prior year	(2,667)	(37)
Effect of different tax rates of subsidiaries operating in other jurisdictions	760	–
Others	<u>93</u>	<u>425</u>
Actual tax expense	<u>37,653</u>	<u>29,385</u>

**13 OTHER COMPREHENSIVE INCOME**

**(a) Tax effects relating to each component of other comprehensive income**

	2017			2016		
	Before tax amount \$'000	Tax expense \$'000	Net-of-tax amount \$'000	Before tax amount \$'000	Tax expense \$'000	Net-of-tax amount \$'000
Foreign currency translation differences for Mainland China subsidiaries	3,372	–	3,372	–	–	–
Available-for-sale financial assets: net movement in available-for-sale fair value reserve	<u>23,817</u>	<u>(3,921)</u>	<u>19,896</u>	<u>(30,917)</u>	<u>5,409</u>	<u>(25,508)</u>
Other profit or loss and other comprehensive income	<u>27,189</u>	<u>(3,921)</u>	<u>23,268</u>	<u>(30,917)</u>	<u>5,409</u>	<u>(25,508)</u>

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**13 OTHER COMPREHENSIVE INCOME (CONTINUED)**

**(b) Components of other comprehensive income**

	2017 \$'000	2016 \$'000
<b>Available-for-sale financial assets:</b>		
Changes in fair value recognised during the year	40,526	(30,101)
Reclassification adjustments for amounts transferred to profit or loss upon disposal	(16,709)	(816)
Net deferred tax (debited)/credited to available-for-sale fair value reserve (Note 24(b))	(3,921)	5,409
	<u>19,896</u>	<u>(25,508)</u>
Net movement in available-for-sale fair value reserve during the year recognised in other comprehensive income	<u>19,896</u>	<u>(25,508)</u>

**14 CASH AND BALANCES WITH BANKS AND CENTRAL BANK**

	2017 \$'000	2016 \$'000
Balances with banks	225,764	138,527
Balance with central bank	199,123	30,332
	<u>424,887</u>	<u>168,859</u>

**15 PLACEMENTS WITH BANKS**

	2017 \$'000	2016 \$'000
Placements with banks		
– maturing within one month	5,097,766	3,416,761
– maturing between one month and twelve months	1,967,728	2,839,713
– maturing over one year	–	432,212
	<u>7,065,494</u>	<u>6,688,686</u>

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**16 LOANS AND ADVANCES TO CUSTOMERS**

**(a) Loans and advances to customers**

	2017 \$'000	2016 \$'000
Gross loans and advances to customers	15,328,531	12,816,638
Less: loan impairment allowances		
– individually assessed	(220,744)	–
– collectively assessed	(44,892)	(40,590)
	<u>15,062,895</u>	<u>12,776,048</u>

**(b) Loan impairment allowances against loans and advances to customers**

	Individually assessed \$'000	Collectively assessed \$'000	Total \$'000
At 1 January 2016	(249)	(25,784)	(26,033)
Charges	–	(14,806)	(14,806)
Release	249	–	249
	<u>–</u>	<u>(40,590)</u>	<u>(40,590)</u>
At 31 December 2016 and 1 January 2017	–	(40,590)	(40,590)
Charges	(220,326)	(4,302)	(224,628)
Effect of foreign currency movements	(418)	–	(418)
	<u>(220,744)</u>	<u>(44,892)</u>	<u>(265,636)</u>

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**16 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)**

**(c) Gross loans and advances to customers by industry sector**

	2017		2016	
	\$'000	% of gross advances covered by collaterals	\$'000	% of gross advances covered by collaterals
<b>Gross loans and advances to customers for use in Hong Kong</b>				
Industrial, commercial and financial sectors				
– property development	416,805	30.9	996,196	94.7
– property investment	893,447	100.0	63,649	100.0
– financial concerns	2,780,580	21.6	1,668,908	64.4
– stockbrokers	–	–	442,206	–
– wholesale and retail trade	170,961	98.0	248,177	59.5
– manufacturing	359,576	–	826,357	3.2
– transport and transport equipment	280,285	2.6	210,602	2.9
– others	1,050,396	62.9	1,123,755	74.0
	<u>5,952,050</u>	41.3	<u>5,579,850</u>	55.4
<b>Individuals</b>	<u>79,049</u>	–	<u>155,485</u>	1.3
<b>Total gross loans and advances for use in Hong Kong</b>	<u>6,031,099</u>	40.8	<u>5,735,335</u>	54.0
<b>Trade finance</b>	319,655	3.8	467,916	5.5
<b>Gross loans and advances for use outside Hong Kong</b>	<u>8,977,777</u>	37.3	<u>6,613,387</u>	31.6
<b>Gross loans and advances to customers</b>	<u><u>15,328,531</u></u>	38.0	<u><u>12,816,638</u></u>	40.7



**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**16 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)**

**(d) Segmental analysis of loans and advances to customers by geographical area**

Loans and advances to customers by geographical area are classified according to the location of the counterparties after taking into account the transfer of risk. In general, risk transfer applies when a loan is guaranteed by a party located in an area that is different from that of the counterparty.

	Gross loans and advances to customers \$'000	Individually impaired loans and advances \$'000	Overdue loans and advances \$'000	Individually assessed allowances \$'000	Collectively assessed allowances \$'000
At 31 December 2017					
– Hong Kong	4,260,488	6,990	6,990	(6,990)	(15,311)
– Mainland China	10,823,878	267,192	267,192	(213,754)	(28,702)
– Others	244,165	–	–	–	(879)
	<u>15,328,531</u>	<u>274,182</u>	<u>274,182</u>	<u>(220,744)</u>	<u>(44,892)</u>
At 31 December 2016					
– Hong Kong	4,878,374	–	–	–	(17,562)
– Mainland China	7,595,216	–	–	–	(21,794)
– Others	343,048	–	–	–	(1,234)
	<u>12,816,638</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>(40,590)</u>

**(e) Gross loans and advances to customers by credit quality**

	2017 \$'000	2016 \$'000
Pass	15,054,349	12,816,638
Substandard	274,182	–
	<u>15,328,531</u>	<u>12,816,638</u>

The above table shows the grading according to the loan classification system as defined by the HKMA.

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**17 INVESTMENT SECURITIES**

	2017 \$'000	2016 \$'000
Available-for-sale	2,680,735	1,215,629
Held-to-maturity	233,295	–
	<u>2,914,030</u>	<u>1,215,629</u>
Treasury bills	606,809	99,408
Certificate of deposit	120,193	–
Debt securities	2,076,144	1,116,221
Fund investments	110,884	–
	<u>2,914,030</u>	<u>1,215,629</u>
Issued by:		
– Sovereigns	644,793	99,408
– Public sector entities	123,332	122,509
– Banks	894,709	447,183
– Corporates	1,251,196	546,529
	<u>2,914,030</u>	<u>1,215,629</u>
Analysed by listing status:		
– Listed in Hong Kong	1,192,968	533,550
– Listed outside Hong Kong	783,192	430,906
– Unlisted	937,870	251,173
	<u>2,914,030</u>	<u>1,215,629</u>

As at 31 December 2017 and 2016, there were no available-for-sale or held-to-maturity debt securities individually determined to be impaired.

**18 INVESTMENT IN SUBSIDIARIES**

	2017 \$'000	2016 \$'000
<b>Unlisted shares, at cost</b>		
At 1 January	90,000	90,000
Additions	690,000	–
At 31 December	<u>780,000</u>	<u>90,000</u>

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**18 INVESTMENT IN SUBSIDIARIES (CONTINUED)**

Particulars of the subsidiaries at 31 December 2017 are as follows:

Name of Companies	Place of incorporation and place of business	Particulars of issued shares held	Proportion of ownership interest			Principal activities
			Group's effective interest	Held by the Company	Held by a subsidiary	
BOSC International Company Limited ("BOSCI")	Hong Kong	78,000,000 shares of HK\$10 each	100%	100%	–	Corporate finance
BOSC International Securities Limited	Hong Kong	10,000,000 shares of HK\$1 each	100%	–	100%	Securities brokerage
BOSC International Asset Management Limited	Hong Kong	5,000,000 shares of HK\$1 each	100%	–	100%	Asset management
BOSC International Capital Limited	Hong Kong	10,000,000 shares of HK\$1 each	100%	–	100%	Corporate finance
BOSC International Investment Limited	Hong Kong	1,000,000 shares of HK\$1 each	100%	–	100%	Investment trading
BOSC International (Shenzhen) Company Limited	People's Republic of China	100,000,000 shares of RMB\$1 each	100%	–	100%	Corporate advisory
BOSC International Advisory (Shenzhen) Company Limited	People's Republic of China	100,000,000 shares of RMB\$1 each	100%	–	100%	Corporate advisory
BOSC International Equity Investment Fund Management (Shenzhen) Company Limited	People's Republic of China	100,000,000 shares of RMB\$1 each	100%	–	100%	Fund management
BOSC International Investment (Shenzhen) Company Limited	People's Republic of China	100,000,000 shares of RMB\$1 each	100%	–	100%	Investment trading
BOSC International (BVI) Limited	British Virgin Islands	1 share of US\$1 each	100%	–	100%	Special purpose entity for financing
BOSC International Investment (BVI) Limited	British Virgin Islands	1 share of US\$1 each	100%	–	100%	Special purpose entity for business projects

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**18 INVESTMENT IN SUBSIDIARIES (CONTINUED)**

The proportion of voting rights in these subsidiaries did not differ from the proportion of ordinary shares held. There was no non-controlling interest in these subsidiaries.

On 6 April 2017, BOSCI issued 69,000,000 shares at HK\$10 each to the Company for supporting its business expansion. After the issuance, the Company's total investment in BOSCI increased to HK\$780 million.

**19 INVESTMENT IN ASSOCIATE**

Information of associate that is not individually material:

	2017 \$'000	2016 \$'000
Carrying amount of individually immaterial associates in the consolidated financial statements	1,199	–
Amounts of the Group's share of the associate's		
– Profit from continuing operations	–	–
– Other comprehensive income	–	–
– Total comprehensive income	–	–

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**20 PROPERTY AND EQUIPMENTS**

Details of movement of property and equipments are as follows:

	Leasehold improvements \$'000	Furniture, computer and other equipments \$'000	Motor vehicles \$'000	Total \$'000
<b>Cost:</b>				
At 1 January 2016	23,794	14,252	1,007	39,053
Additions	6,834	4,967	–	11,801
Write-off	(9,328)	–	–	(9,328)
	<u>21,300</u>	<u>19,219</u>	<u>1,007</u>	<u>41,526</u>
At 31 December 2016	21,300	19,219	1,007	41,526
	<u>21,300</u>	<u>19,219</u>	<u>1,007</u>	<u>41,526</u>
At 1 January 2017	21,300	19,219	1,007	41,526
Additions	199	2,775	–	2,974
Write-off	–	(1,704)	–	(1,704)
Exchange adjustments	–	5	–	5
	<u>21,499</u>	<u>20,295</u>	<u>1,007</u>	<u>42,801</u>
At 31 December 2017	21,499	20,295	1,007	42,801
	<u>21,499</u>	<u>20,295</u>	<u>1,007</u>	<u>42,801</u>
<b>Accumulated depreciation:</b>				
At 1 January 2016	(8,583)	(7,590)	(651)	(16,824)
Charge for the year	(4,396)	(4,492)	(251)	(9,139)
Write-off	9,328	–	–	9,328
	<u>(3,651)</u>	<u>(12,082)</u>	<u>(902)</u>	<u>(16,635)</u>
At 31 December 2016	(3,651)	(12,082)	(902)	(16,635)
	<u>(3,651)</u>	<u>(12,082)</u>	<u>(902)</u>	<u>(16,635)</u>
At 1 January 2017	(3,651)	(12,082)	(902)	(16,635)
Charge for the year	(3,671)	(3,933)	(105)	(7,709)
Write-off	–	1,704	–	1,704
Exchange adjustments	–	8	–	8
	<u>(7,322)</u>	<u>(14,303)</u>	<u>(1,007)</u>	<u>(22,632)</u>
At 31 December 2017	(7,322)	(14,303)	(1,007)	(22,632)
	<u>(7,322)</u>	<u>(14,303)</u>	<u>(1,007)</u>	<u>(22,632)</u>
<b>Net book value:</b>				
At 31 December 2017	<u>14,177</u>	<u>5,992</u>	<u>–</u>	<u>20,169</u>
At 31 December 2016	<u>17,649</u>	<u>7,137</u>	<u>105</u>	<u>24,891</u>

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**21 INTANGIBLE ASSETS**

	2017 \$'000	2016 \$'000
Software	5,789	5,926
Club membership	350	350
	<u>6,139</u>	<u>6,276</u>

Details of movement of intangible assets are as follows:

	2017 \$'000	2016 \$'000
<b>Cost:</b>		
At 1 January	13,758	11,248
Additions	2,897	2,510
Write-off	(209)	–
At 31 December	<u>16,446</u>	<u>13,758</u>
<b>Accumulated amortisation:</b>		
At 1 January	(7,482)	(4,880)
Charge for the year	(3,034)	(2,602)
Write-off	209	–
At 31 December	<u>(10,307)</u>	<u>(7,482)</u>
<b>Net book value:</b>		
At 31 December	<u>6,139</u>	<u>6,276</u>

During 2017 and 2016, there was no impairment on intangible assets.

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**22 OTHER ASSETS**

	2017 \$'000	2016 \$'000
Interest receivables (Note a)	142,571	97,884
Collaterals placed (Note b)	–	44,202
Fees receivable	3,457	4,354
Customer liability under acceptances	16,852	541
Prepaid expenses	5,810	4,050
Accounts receivable	25,738	–
Others	7,896	10,353
	<u>202,324</u>	<u>161,384</u>

Note a: Included individual impairment allowance of \$183,000 (2016: Nil).

Note b: Mainly relates to cash collaterals placed in respect of derivative financial liabilities.

**23 DEPOSITS FROM CUSTOMERS**

	2017 \$'000	2016 \$'000
Deposits from customers		
– Time, call and notice deposits	<u>13,628,287</u>	<u>10,199,152</u>

**24 INCOME TAX IN THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

**(a) Current tax in the consolidated statement of financial position represents:**

	2017 \$'000	2016 \$'000
Provision for Hong Kong Profits Tax for the year	36,851	31,504
Balance of provision of Profits Tax relating to prior year	–	133
Provisional Profits Tax paid	<u>(31,537)</u>	<u>(17,648)</u>
	5,314	13,989
Provision of overseas tax	<u>1,513</u>	<u>–</u>
	<u>6,827</u>	<u>13,989</u>
<b>Representing:</b>		
Current tax payable	7,955	13,989
Current tax recoverable	<u>(1,128)</u>	<u>–</u>
	<u>6,827</u>	<u>13,989</u>

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**24 INCOME TAX IN THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION (CONTINUED)**

**(b) Deferred tax assets and liabilities recognised:**

	Depreciation allowances in excess of the related depreciation \$'000	Amortisation of intangible assets \$'000	Loan impairment allowance \$'000	Others \$'000	Revaluation of available- for-sale debt securities \$'000	Total \$'000
At 1 January 2016	(174)	1,051	(4,254)	(1,815)	–	(5,192)
Charged/(credited) to consolidated statement of profit or loss and other comprehensive income	798	(75)	(2,443)	(528)	–	(2,248)
Credited to available-for-sale fair value reserve	–	–	–	–	(5,409)	(5,409)
At 31 December 2016	<u>624</u>	<u>976</u>	<u>(6,697)</u>	<u>(2,343)</u>	<u>(5,409)</u>	<u>(12,849)</u>
At 1 January 2017	624	976	(6,697)	(2,343)	(5,409)	(12,849)
(Credited)/charged to consolidated statement of profit or loss and other comprehensive income	(231)	(23)	(709)	2,298	–	1,335
Debited to available-for-sale fair value reserve	–	–	–	–	3,921	3,921
At 31 December 2017	<u>393</u>	<u>953</u>	<u>(7,406)</u>	<u>(45)</u>	<u>(1,488)</u>	<u>(7,593)</u>

	2017 \$'000	2016 \$'000
Net deferred tax assets	(8,030)	(13,055)
Net deferred tax liabilities	<u>437</u>	<u>206</u>
	<u>(7,593)</u>	<u>(12,849)</u>

The Group has not recognised deferred tax asset in respect of tax losses of HK\$49,000 (2016: HK\$20 million). The tax losses do not expire under tax legislation.

**25 CERTIFICATES OF DEPOSIT AND OTHER DEBT SECURITIES ISSUED**

The Group, through one of its subsidiaries, issued bonds with notional amounts of US\$50,000,000 on 14 July 2017 and 21 July 2017 respectively. The bonds are fully subscribed at the price at 100 and bear a coupon rate of 3.3 percent. The bonds would be matured in July 2018.



**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**26 OTHER LIABILITIES**

	2017	2016
	\$'000	\$'000
Interest payables	102,185	69,530
Acceptances outstanding	16,852	541
Accounts payable	10,861	256
Accrued expenses	3,271	3,627
Provision for short-term employee benefits	58,596	14,000
Collateral received	3,676	–
Others	18,821	14,259
	<u>214,262</u>	<u>102,213</u>

**27 CAPITAL AND RESERVES**

**(a) Share capital**

	2017		2016	
	No. of shares \$'000	\$'000	No. of shares \$'000	\$'000
<b>Ordinary shares, issued and fully paid:</b>				
At 1 January	360,439	4,000,000	160,439	2,000,000
Issuance of new shares	–	–	200,000	2,000,000
At 31 December	<u>360,439</u>	<u>4,000,000</u>	<u>360,439</u>	<u>4,000,000</u>

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All ordinary shares rank equally with regards to the Company's residual assets.

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**27 CAPITAL AND RESERVES (CONTINUED)**

**(b) Movement in components of equity**

The reconciliation between the opening and closing balances of each component of the Group's consolidated equity is set out in the consolidated statement of changes in equity. Details of the changes in the Company's individual components of equity between the beginning and the end of the year are set out below:

	Note	Share capital \$'000	Retained profits \$'000	Available-for-sale fair value reserve \$'000	Regulatory reserve \$'000	Total \$'000
<b>Balance at 1 January 2016</b>		2,000,000	54,892	(1,864)	54,021	2,107,049
<b>Changes in equity for 2016:</b>						
Profit for the year		–	146,323	–	–	146,323
Other comprehensive income		–	–	(25,508)	–	(25,508)
Total comprehensive income		–	146,323	(25,508)	–	120,815
Issuance of new ordinary shares	27(a)	2,000,000	–	–	–	2,000,000
Transfer to regulatory reserve		–	(33,536)	–	33,536	–
<b>Balance at 31 December 2016 and 1 January 2017</b>		4,000,000	167,679	(27,372)	87,557	4,227,864
<b>Changes in equity for 2017:</b>						
Profit for the year		–	162,218	–	–	162,218
Other comprehensive income		–	–	17,777	–	17,777
Total comprehensive income		–	162,218	17,777	–	179,995
Transfer to regulatory reserve		–	(20,836)	–	20,836	–
<b>Balance at 31 December 2017</b>		4,000,000	309,061	(9,595)	108,393	4,407,859

**(c) Dividends**

	2017 \$'000	2016 \$'000
Dividend approved or paid during the year	–	–

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**27 CAPITAL AND RESERVES (CONTINUED)**

**(d) Nature and purpose of reserves**

(i) Available-for-sale fair value reserve

This comprises the cumulative net change in the fair value of available-for-sale financial assets until the financial assets are derecognised and is dealt with in accordance with the accounting policies adopted for the measurement of the available-for-sale financial assets at fair value.

(ii) Retained profits

The Group is required to maintain minimum capital adequacy ratio set by the HKMA. The minimum capital requirements could therefore potentially restrict the amount of retained profits available for distribution to the shareholders.

(iii) Regulatory reserve

The regulatory reserve is maintained in accordance with Hong Kong Banking regulations. At 31 December 2017, a regulatory reserve of \$108,393,000 (2016: \$87,557,000) was maintained to satisfy the provisions of the Hong Kong Banking Ordinance for prudential supervision purposes. Movement in this reserve was made directly through retained profits after consultation with the HKMA. The regulatory reserve is non-distributable.

**28 MATERIAL RELATED PARTY TRANSACTIONS**

During the year, the Group entered into transactions with related parties in the normal course of business including accepting and placement of inter-bank deposits, conducting correspondent banking and foreign exchange transactions. All these related party transactions were priced at the relevant market rates at the time of each transaction.

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**28 MATERIAL RELATED PARTY TRANSACTIONS (CONTINUED)**

- (a) The amount of material related party transactions during the year and outstanding balances at the reporting date are set out below:

	Immediate holding company	
	2017	2016
	\$'000	\$'000
<b>Consolidated statement of profit or loss and other comprehensive income:</b>		
Interest income	2,963	1,432
Interest expense	(44,246)	(9,035)
Net fee and commission income	11,376	1,169
<b>Consolidated statement of financial position:</b>		
Amounts due from:		
– Cash and balances with banks and central bank	19,875	1
– Placements with banks	–	750,000
– Other assets	599	1,751
Amounts due to:		
– Deposits from banks	2,188,312	2,439,539
– Issued bonds	781,540	–
– Other liabilities	19,001	11,495
	<u>          </u>	<u>          </u>

**(b) Directors and key management personnel**

During the year, the Group did not provide any credit facilities nor accept any deposits from the directors and key management personnel of the Group and its holding companies as well as their close family members and companies controlled or significantly influenced by them.

Remunerations, for key management personnel, including amounts paid to the Group's directors as disclosed in Note 11, are as follows:

	2017	2016
	\$'000	\$'000
Salaries and other benefits	10,480	9,837
Contribution to provident fund	922	885
Variable bonuses	4,695	5,540
	<u>          </u>	<u>          </u>

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**29 DERIVATIVE FINANCIAL INSTRUMENTS**

Derivatives entered into by the Group include foreign exchange forward and swap contracts. The Group used these derivatives in its own assets and liabilities management and also sold these products to customers as normal banking activities. For these transactions entered into with customers, they were actively managed through offsetting deals with external parties to ensure the Group's net exposures were within acceptable level of risk. No significant proprietary positions were maintained by the Group at 31 December 2017 and 2016.

**(a) Notional amounts of derivatives**

Derivatives refer to financial contracts, the value of which links to the value of one or more underlying assets or indices. The notional amount of these instruments represents the volume of outstanding transactions and not the amount at risk.

At 31 December 2017

	Held for trading \$'000	Total \$'000
Exchange rate contracts		
– Swap	1,243,705	1,243,705
Interest rate contracts		
– Swap	1,122,126	1,122,126
	<u>2,365,831</u>	<u>2,365,831</u>

At 31 December 2016

	Held for trading \$'000	Total \$'000
Exchange rate contracts		
– Spot and forward	277,040	277,040
– Swap	1,215,824	1,215,824
	<u>1,492,864</u>	<u>1,492,864</u>

All these derivatives were with residual maturity of one year or less.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**29 DERIVATIVE FINANCIAL INSTRUMENTS (CONTINUED)**

**(b) Fair values and credit risk-weighted amounts of derivatives**

Credit risk-weighted amount refers to the amount as computed in accordance with the Banking (Capital) Rules and depends on the status of the counterparty and the residual maturity of the transaction. The risk-weight factor for derivatives outstanding at 31 December 2017 ranged from 20% to 100% (2016: 20% to 100%).

Derivative financial instruments are presented in net when there is a legally enforceable right to set off the recognised amounts, and there is an intention to settle them on a net basis or realise the asset and settle the liability simultaneously. As at 31 December 2017, no derivative financial instruments have fulfilled the above criteria, therefore no derivative financial instruments were offset on the consolidated statement of financial position (2016: Nil).

At 31 December 2017

	Derivative financial assets \$'000	Derivative financial liabilities \$'000	Credit risk-weighted amounts \$'000
Exchange rate contracts			
– Swap	7,754	19,294	9,775
Interest rate contracts			
– Swap	11,781	–	10,672
	<u>19,535</u>	<u>19,294</u>	<u>20,447</u>

At 31 December 2016

	Derivative financial assets \$'000	Derivative financial liabilities \$'000	Credit risk-weighted amounts \$'000
Exchange rate contracts			
– Spot and forward	4	9,278	546
– Swap	2,859	43,609	4,550
	<u>2,863</u>	<u>52,887</u>	<u>5,096</u>

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**30 CONTINGENT LIABILITIES AND COMMITMENTS**

**(a) Contingent liabilities and commitment to extend credit**

	2017 \$'000	2016 \$'000
Contract amounts		
– Direct credit substitutes	119,734	136,609
– Trade-related contingencies	4,571	21,430
– Transaction-related contingencies	–	–
– Other commitments		
– which are unconditionally cancellable	1,551,325	865,508
– with an original maturity under one year	398,241	310,188
– with an original maturity over one year	160,769	143,607
	<u>2,234,640</u>	<u>1,477,342</u>
Credit risk-weighted amounts	<u>160,144</u>	<u>135,470</u>

Contingent liabilities and commitments are credit related instruments. The risk involved in these credit-related instruments is essentially the same as the credit risk involved in extending loan facilities to customers. The contractual amounts represent the amounts at risk should the contract be fully drawn and the customer would be in default. As the facilities may expire without being drawn, the contract amounts do not represent expected future cash flows.

The risk-weight factor for the computation of credit risk-weighted amounts range from 0% to 100%.

**(b) Lease commitments**

At 31 December 2017, the total future minimum lease payments under non-cancellable operating leases are as follows:

	2017 \$'000	2016 \$'000
Within 1 year	19,179	19,479
After 1 year but within 5 years	–	16,232
	<u>19,179</u>	<u>35,711</u>

The Group leases properties under operating leases. These leases run for an initial period of 3 years, with an option to renew the lease subject to renegotiation of the terms of the lease. None of the leases contains contingent rentals.

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**31 LOANS TO DIRECTORS AND ENTITIES CONNECTED WITH DIRECTORS**

Loans of directors of the Company and entities connected with directors, disclosed pursuant to section 383(1)(d) of the Hong Kong Companies Ordinance and Part 3 of the Companies (Disclosure of Information about Benefits of Directors) Regulation are as follows:

	2017 \$'000	2016 \$'000
Aggregate amount in respect of principal and interest as at 31 December	—	—
	<u>          </u>	<u>          </u>
The maximum aggregate amount outstanding in respect of principal and interest during the year	—	—
	<u>          </u>	<u>          </u>



**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**32 NOTES TO CONSOLIDATED STATEMENT OF CASH FLOWS**

**(a) Reconciliation of profit before taxation to net cash inflow/(outflow) from operating activities**

	Note	2017 \$'000	2016 \$'000
Profit before taxation		259,063	154,881
Adjustments for:			
Interest income	6	(794,396)	(504,533)
Interest expense	6	390,210	201,689
Depreciation of property and equipments	9	7,709	9,139
Amortisation of intangible assets	9	3,034	2,602
Loan impairment charges	10	224,811	14,557
Net profit on sale of available-for-sale financial assets		(16,709)	(816)
Interest received		647,248	458,849
Interest paid		(343,292)	(186,541)
Elimination of exchange differences and other non cash items		(47,521)	44,198
<b>Operating profit before changes in working capital</b>		<b>330,157</b>	<b>194,025</b>
Change in trading securities		(51,230)	–
Change in balances and placements with banks with original maturity beyond three months		(1,041,960)	1,233,097
Change in gross loans and advances to customers		(2,459,734)	(4,836,112)
Change in other assets		20,058	(18,391)
Change in deposits from customers		3,429,135	2,345,163
Change in deposits from banks		(120,346)	2,344,115
Change in certificates of deposit issued		273,855	(1,183,869)
Change in other liabilities		63,084	(76,987)
<b>Cash generated from operating activities</b>		<b>443,019</b>	<b>1,041</b>
Hong Kong Profits Tax paid		(42,795)	(18,156)
PRC withholding tax paid		(497)	(242)
<b>Net cash inflow/(outflow) from operating activities</b>		<b>399,727</b>	<b>(17,357)</b>

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**32 NOTES TO CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)**

**(b) Cash and cash equivalents in the consolidated statement of cash flows:**

	2017 \$'000	2016 \$'000
Cash and balances with banks and central bank	424,887	168,859
Placements with banks with original maturity within three months	5,397,454	6,062,606
	<u>5,822,341</u>	<u>6,231,465</u>

**(c) Reconciliation with the consolidated statement of financial position:**

	2017 \$'000	2016 \$'000
Cash and balances with banks and central bank (Note 14)	424,887	168,859
Placements with banks (Note 15)	7,065,494	6,688,686
	<u>7,490,381</u>	<u>6,857,545</u>
Amounts recognised in the consolidated statement of financial position	7,490,381	6,857,545
Less: Placements with banks with original maturity beyond three months	<u>(1,668,040)</u>	<u>(626,080)</u>
Cash and cash equivalents in the consolidated statement of cash flows	<u>5,822,341</u>	<u>6,231,465</u>

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**32 NOTES TO CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)**

**(d) Reconciliation of liabilities arising from financing activities:**

The table below details changes in the Group's liabilities from financing activities, including both cash and non-cash change. Liabilities arising from financing activities are liabilities for which cash flows were, or future cash flows will be, classified in the cash flow statement as cash flows from financing activities.

	Issued bond \$'000	Total \$'000
<b>At 1 January 2017</b>		
<b>Changes from financing cash flows:</b>		
Proceeds from the issuance of bonds	781,540	781,540
Total changes from financing cash flows	781,540	781,540
<b>At 31 December 2017</b>	<u>781,540</u>	<u>781,540</u>

**33 IMMEDIATE AND ULTIMATE HOLDING COMPANY**

As at 31 December 2017, the Company's immediate and ultimate holding company was Bank of Shanghai Co., Limited, which is incorporated in the People's Republic of China. Bank of Shanghai Co., Limited produces financial statements available for public access.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**34 POSSIBLE IMPACT OF AMENDMENTS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE FOR THE YEAR ENDED 31 DECEMBER 2017**

Up to the date of issue of the financial statements, the HKICPA has issued a number of amendments, new standards and interpretations which are not yet effective for the year ended 31 December 2017 and which have not been adopted in these financial statements. These include the following which may be relevant to the Group.

	Effective for accounting periods beginning on or after
HKFRS 9, <i>Financial instruments</i>	1 January 2018
HKFRS 15, <i>Revenue from contracts with customers</i>	1 January 2018
Amendments to HKFRS 2, <i>Share-based payment: Classification and measurement of share-based payment transactions</i>	1 January 2018
HKFRS 16, <i>Leases</i>	1 January 2019

The Group is in the process of making an assessment of what the impact of these amendments and new standards is expected to be in the period of initial application. So far it has concluded that the adoption of them is unlikely to have significant impact on the Group's results of operation and financial position except for HKFRS 9, *Financial Instruments* and HKFRS 16, *Leases*.

HKFRS 9 will replace the current standard on accounting for financial instruments, HKAS 39, *Financial Instruments: Recognition and Measurement*, which includes requirements for classification and measurement of financial assets and liabilities, impairment of financial assets and hedge accounting. The estimated after-tax impact on transition will reduce total equity by approximately \$43 million.

The classification and measurement of financial assets will depend on the entity's business model for their management and the contractual cash flow characteristics and result in financial assets being classified and measured at amortised cost, fair value through other comprehensive income ("FVOCI") or fair value through profit or loss ("FVTPL"). The Group's preliminary assessment is that most of the current loans and receivable and held-to-maturity financial assets at amortised cost will continue to be accounted for at amortised cost under HKFRS 9; while the current available-for-sale financial assets are expected to be classified as FVOCI under HKFRS 9 as these financial assets are held to maintain liquidity for the Group and maybe sold from time to time should the need arise.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(EXPRESSED IN HONG KONG DOLLARS)**

**34 POSSIBLE IMPACT OF AMENDMENTS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE FOR THE YEAR ENDED 31 DECEMBER 2017 (CONTINUED)**

The classification of financial liabilities is essentially remain unchanged, except that, for certain liabilities measured at fair value, changes in fair value relating to the change in the entity's own credit risk are to be included in the other comprehensive income (without reclassification to the profit or loss). The Group currently does not have any financial liabilities measured at fair value and therefore this new requirement may not have any impact on the Group's adoption of HKFRS 9.

For impairment, HKFRS 9 replaces the "incurred loss" model in HKAS 39 with an "expected credit loss" model which applies to financial assets measured at amortised cost, FVOCI, certain loan commitments and financial guarantee contracts. Under the expected credit loss model, it will no longer be necessary for a loss event to occur before an impairment loss is recognised. Instead, an entity is required to recognise and measure expected credit losses as either 12-month expected credit losses or lifetime expected credit losses, depending on whether there is significant increase in credit risk since initial recognition. This new impairment model may result in an earlier recognition of credit losses on the Group's financial assets. The Group continues to refine its expected credit loss model which may change the actual impact on adoption. The transitional impact is a net increase of approximately \$49 million in impairment loss allowances.

For hedge accounting, the Group currently does not apply hedge accounting and therefore the adoption of HKFRS 9 is not expected to have any impact to the Group on this area.

The Group plans to adopt HKFRS 9 when it becomes effective in 2018 without restating comparative information.

HKFRS 16, *Leases* results in lessee accounting for most leases within the scope of the standard in a manner similar to the way in which finance leases are currently accounted for under HKAS 17 "Leases". Lessees will recognise a "right of use" asset and a corresponding financial liability on the statement of financial position. The asset will be amortised over the length of the lease and the financial liability measured at amortised cost. Lessor accounting remains substantially the same as in HKAS 17.

The Group is currently assessing the impact of HKFRS 16 and it is not practicable to quantify the effect as at the date of the publication of these financial statements.

**35 NON-ADJUSTING EVENTS AFTER THE REPORTING PERIOD**

On 18 January 2018, the Group, through one of its subsidiaries, issued bonds with notional amounts of US\$500,000,000. The bonds were fully subscribed at the price of 99.654 and bear a coupon rate of 3.125 percent. These bonds would mature in 2021.

The Group has evaluated subsequent events from the reporting date through the date of auditor's report, and determined that there are no other items to disclosure.

**CORPORATE GOVERNANCE REPORT (UNAUDITED)**

The following information is disclosed as part of the accompanying information to the financial statements and does not form part of the audited financial statements

**1 CORPORATE GOVERNANCE**

The Company fully complied with, in all material aspects, the requirements set out in the Supervisory Policy Manual module CG-1, namely “Corporate Governance of Locally Incorporated Authorized Institutions” issued by the HKMA in August 2012.

**(a) Board of Directors**

The Board is ultimately responsible for the operation and financial soundness of the Company. In meeting its overall responsibilities to stakeholders, the Board is to:

- ensure that the Company’s management is competent by appointing a chief executive (including an alternate chief executive) with integrity, technical competence and experience in the banking business which enables him to administer the Company’s affairs effectively and prudently.
- oversee the appointment of other senior executives and ensure that they are fit and proper to manage and supervise the Company’s key businesses and functions.
- approve and monitor the Company’s business objectives, strategies and financial plan by:
- approving annual budgets and reviewing performance against these budgets; and
- ensure that the Company’s operation is conducted prudently and within the framework of law regulations and the Bank’s policies by, among other things:
- approving and periodically reviewing the risk management governance and policies of the Company to ensure that they are adequate and consistent with the Company’s operating environment, and that adequate capital is maintained against the risks;
- ensuring that senior management is implementing the strategies approved by the Board and developing suitable policies and procedures for managing the various types of risk; and
- regularly reviewing the Company’s financial indicators against performance and the established risk targets.
- ensure that the Company conducts its affairs with a high degree of integrity by, among other things, developing appropriate policies and codes of conduct that safeguard against improper or unlawful activities.

**CORPORATE GOVERNANCE REPORT (UNAUDITED) (CONTINUED)**

**1 CORPORATE GOVERNANCE (CONTINUED)**

**(a) Board of Directors (continued)**

The Board consists of 2 Executive Directors, 2 Non-Executive Directors and 3 Independent Non-Executive Directors as follows:

Name	Role	Qualifications	Major appointments
Mr. JIN Yu	Non-Executive Director	Doctorate Degree in Economics, Fudan University	Chairman & Executive Director, Bank of Shanghai Co., Limited  Director, Shenlian International Investment Company  Director, Shanghai Commercial Bank Limited
Mr. HUANG Tao	Non-Executive Director	Master Degree in Business Administration, University of Oxford	Vice President, Bank of Shanghai Co., Limited  Director, Shenlian International Investment Company  Alternate Director, Shanghai Commercial Bank Limited  Chairman, BOSC International Company Limited
Ms. ZHANG Xuhong	Executive Director	Master Degree in Business Administration, Shanghai Jiao Tong University	Non-Executive Director, BOSC International Company Limited
Mr. MA Chi Man, Charles	Executive Director	Graduation Diploma from the Graduate School of Retail Bank Management jointly issued by the Consumer Bankers Association and McIntire School of Commerce, University of Virginia, U.S.A.	Non-Executive Director, BOSC International Company Limited

**BANK OF SHANGHAI (HONG KONG) LIMITED**  
**YEAR ENDED 31 DECEMBER 2017**

**CORPORATE GOVERNANCE REPORT (UNAUDITED) (CONTINUED)**

**1 CORPORATE GOVERNANCE (CONTINUED)**

**(a) Board of Directors (continued)**

Name	Role	Qualifications	Major appointments
Professor TSIEN James Steed	Independent Non- Executive Director	Honorary Professor, Hong Kong Baptist University	Member, College Council, Hang Seng Management College, Hong Kong
		Adjunct Professor, Hang Seng Management College, Hong Kong	Honorary Court Member, Hong Kong Baptist University
		Companion, The Chartered Management Institute, UK	Member of the Advisory Board, Asian Institute of Supply Chains & Logistics, The Chinese University of Hong Kong
		Honorary Fellow, Hong Kong Baptist University	
		Ordinary Member, The Hong Kong Institute of Bankers	Honorary Director, Hong Kong Baptist University Foundation
		Executive Program for International Managers, The Graduate School of Business, Columbia University, New York, U.S.A.	
		Diploma in Business Management (with distinction), Hong Kong Baptist College	
Mr. CHENG Kwok Kin, Paul	Independent Non- Executive Director	Fellow member of Institute of Chartered Accountants in England and Wales and Hong Kong Institute of Certified Public Accountants	Independent Non-Executive Director, Kin Yat Holdings Limited  Independent Non-Executive Director, Xinyi Solar Holdings Limited



**CORPORATE GOVERNANCE REPORT (UNAUDITED) (CONTINUED)**

**1 CORPORATE GOVERNANCE (CONTINUED)**

**(a) Board of Directors (continued)**

Name	Role	Qualifications	Major appointments
Mr. FONG Wo, Felix	Independent Non-Executive Director	Bachelor of Engineering, Dean's honour (McMaster University, Canada)	Consultant, King & Wood Mallesons
		Juris Doctor (Osgoode Hall Law School, Canada)	Independent Non-Executive Director, Greenland Hong Kong Holdings Limited
		Member of the law societies of Hong Kong, Ontario and England	Independent Non-Executive Director, Guangdong Land Holdings Limited
		China-Appointed Attesting Officer in Hong Kong appointed by the Ministry of Justice of China	Independent Non-Executive Director, Evergreen International Holdings Limited
			Independent Non-Executive Director, China Investment Development Limited
			Independent Non-Executive Director, Sheen Tai Holdings Group Company Limited
			Independent Non-Executive Director, Xinming China Holdings Limited
			Independent Non-Executive Director, WuXi Biologics (Cayman) Inc.

**CORPORATE GOVERNANCE REPORT (UNAUDITED) (CONTINUED)**

**1 CORPORATE GOVERNANCE (CONTINUED)**

**(b) Key committees functions and composition**

The Board has ultimate and overall responsibility for the corporate governance of the Company. To assist its performance of the role, the following committees are established:

Audit Committee exercises oversight over objectivity, credibility and integrity of the financial reporting and other mandatory professional reporting requirements, and the work of the internal and external auditors. It is chaired by an independent non-executive director and its members consist of a non-executive director and an independent non-executive director. There were 4 Audit Committee meetings conducted in 2017.

Remuneration and Nomination Committee exercises oversight on the Company's remuneration system and its operation, makes recommendation to the Board on the Company's remuneration structure, annual salary adjustment and performance bonus, and determines the remuneration package of key management personnel. For nomination function, it includes identifying individuals suitably qualified to become board members and recommend to the selection of individuals nominated for directorships; making recommendation to the board on appointment or re-appointment of directors and succession planning for directors, in particular the chairman and the chief executive; and performing annual review on the Board's structure, size and composition. It is chaired by an independent non-executive director and its members consist of a non-executive director and an independent non-executive director. There were 3 Remuneration and Nomination Committee meetings conducted in 2017.

Risk and Compliance Committee assists the Board in monitoring the Company's risk profile and the Company's compliance with internal policies and statutory regulations. It is chaired by an independent non-executive director and its members consist of an independent non-executive director, a non-executive director and the executive director. There were 4 Risk and Compliance Committee meetings conducted in 2017.

Executive Committee assists the Board in conducting and managing the day-to-day business and affairs of the Company. It is chaired by the Chief Executive Officer and its members consist of Head of Operations and Technology, Head of Corporate and Institutional Banking, Chief Risk Officer, Head of Treasury and Head of Finance. There were 9 Executive Committee meetings conducted in 2017.

Credit Committee is responsible for credit management. It is chaired by the Chief Risk Officer and its members consist of the Chief Executive Officer, Head of Corporate and Institutional Banking and senior staff of Credit Risk Division. There were 12 Credit Committee meetings conducted in 2017.

Asset & Liability Committee is responsible for monitoring liquidity risk and asset and liability management. It is chaired by the Head of Treasury and its members consist of the Chief Executive Officer, Head of Operations & Technology, Chief Risk Officer, Head of Finance and Head of Corporate and Institutional Banking. There were 7 Asset & Liability Committee meetings conducted in 2017.

**CORPORATE GOVERNANCE REPORT (UNAUDITED) (CONTINUED)**

**1 CORPORATE GOVERNANCE (CONTINUED)**

**(b) Key committees functions and composition (continued)**

Operation and Technology Committee is responsible for formulating operations policies and procedures to ensure on-going operational efficiency, cost effectiveness and proper controls; reviewing standard service charges and fees; monitoring operational risk issues; formulating system and information technology (“IT”) policies and practices; ensuring adequate IT control environment; and evaluating cost and effectiveness of IT systems employed by the Company. It is chaired by Head of Operations and Technology and its members consist of the Chief Executive Officer, Chief Risk Officer, Head of Finance, Head of Corporate and Institutional Banking, Head of Compliance, Head of Information Technology and Head of Treasury. There were 4 Operation and Technology Committee meetings conducted in 2017.

**2 DISCLOSURE ON REMUNERATION**

The Company fully complied with, in all material aspects, the requirements set out in the Supervisory Policy Manual module CG-5, namely “Guideline on a Sound Remuneration System V.2” issued by the HKMA in March 2015.

The Remuneration and Nomination Committee is established with specific terms of reference and its membership consists of an independent non-executive director and a non-executive director. The Remuneration and Nomination Committee meets at least once a year to review and make recommendations to the Board of Directors (the “Board”) of the Company on the overall remuneration policy and structure, specific remuneration packages and compensation arrangement relating to the appointment of Senior Management and Key Personnel, and on the formulation of the remuneration policy applicable to all employees of the Company. All remuneration actions and decisions made by the Remuneration and Nomination Committee are reported to the Board for ratification.

The Board and the Remuneration and Nomination Committee provide oversight of the overall remuneration administration of the Company to ensure consistency with its culture, strategy, risk tolerance and control environment. The Remuneration and Nomination Committee reviews the remuneration policy and system periodically or whenever necessary to ensure the Company’s effective human resources management.

For the purpose of this disclosure, the Senior Management and Key Personnel mentioned in this section are defined according to the “Guideline on a Sound Remuneration System” issued by the HKMA. Senior Management comprises Chief Executive Officer and Deputy Chief Executive Officers, who are responsible for the oversight of the Companywide strategy and activities or those of the major business lines. Key Personnel including Chief Risk Officer, Head of Finance and Head of Treasury, are senior executives whose duties or activities in the course of their employment involve the assumption of material risk or the taking on material exposures on behalf of the Company.

**CORPORATE GOVERNANCE REPORT (UNAUDITED) (CONTINUED)**

**2 DISCLOSURE ON REMUNERATION (CONTINUED)**

*Design and Structure of the Remuneration Process*

The remuneration system of the Company is designed to motivate employee behaviour that supports the Company's overall business goals and objectives, long-term financial soundness and effective risk management. It aims to create long-term value for the Company and to align the remuneration of employees with the Company's profitability and time horizon of risks.

The remuneration package comprises fixed salary and variable remuneration. The objective is to ensure the package is competitive in the market so as to attract, retain and motivate the right talents. The proportion of variable remuneration shall vary according to the staff's roles and responsibilities, as well as performance.

Fixed remuneration refers to base salary, fixed allowances and year-end guaranteed pay (if applicable). Variable remuneration, mainly cash bonus payment, is awarded based on the overall performance of the Company, the relevant business unit and the individual staff member, taking into consideration of the full range of current and potential short-term and longer-term risks connected with the activities of staff which may affect the performance of the Company.

*Performance Management and Consideration of Relevant Risks in the Remuneration Process*

Performance of individual staff member is assessed against a number of pre-defined and measurable performance goals. The goals are determined according to the job responsibilities and areas of contribution covering both financial and non-financial factors. Financial factors include quantitative measures such as profit, revenue, business turnover or volume. Non-financial factors include criteria such as strict adherence to the code of conduct, internal control policies, compliance requirement and risk management standard. The non-financial factors constitute a significant part of an employee's overall performance measurement. The size and allocation of variable remuneration take into account the full range of current and potential risks associated with the functions and activities conducted by the relevant employee.

**CORPORATE GOVERNANCE REPORT (UNAUDITED) (CONTINUED)**

**2 DISCLOSURE ON REMUNERATION (CONTINUED)**

The overall and balanced quality of staff performance is therefore measured and determined not only by financial achievements but also non-financial indicators which form an integral part of the performance management system.

*Remuneration Awarded to Senior Management and Key Personnel*

	2017	2016
Number of Senior Management	<u>3</u>	<u>3</u>
	2017	2016
	\$'000	\$'000
Fixed remuneration (see Note below)		
– Cash	6,480	6,268
Variable remuneration		
– Cash	<u>3,350</u>	<u>4,000</u>
	2017	2016
Number of Key Personnel	<u>3</u>	<u>3</u>
	2017	2016
	\$'000	\$'000
Fixed remuneration (see Note below)		
– Cash	4,650	4,303
Variable remuneration		
– Cash	<u>1,345</u>	<u>1,540</u>

Note: The fixed remuneration included employer's contribution to provident fund.

No Senior Management and Key Personnel was awarded sign-on bonus in 2016 and 2017. No Senior Management and Key Personnel were awarded guaranteed bonus, deferred variable remuneration or severance payment in 2016 and 2017.